

National Agricultural
Marketing Council

Promoting market access for South African agriculture

The NAMC, Maize Trust, Oil and Protein Seeds Development Trust, Sorghum Trust and Winter Cereal Trust jointly fund the Grain and Oilseeds Supply & Demand Estimates (S&DE) initiative.

South African Supply and Demand Estimates January 2018 Report

GRAIN & OILSEEDS SUPPLY & DEMAND ESTIMATES COMMITTEE (S&DEC)

SASDE – 56th meeting held on the 2nd of February 2018

THE SOUTH AFRICAN SUPPLY AND DEMAND PROJECTIONS FOR GRAINS AND OILSEEDS FOR
JANUARY 2018 ARE AS FOLLOWS:

WHITE MAIZE (2017/18 Season)

Supply: The total supply of white maize is projected at 9 952 036 tons for the 2017/18 marketing season. This includes an opening stock level (at 1 May 2017) of 597 837 tons and local commercial deliveries of 9 642 750 tons. No whole white maize imports are estimated for the current season, with minus 303 551 tons' early deliveries and a surplus of 15 000 tons.

Demand: The total demand (domestic plus exports) for white maize is projected at 7 147 000 tons. The total domestic demand is projected at 6 387 000 tons. This includes 4 400 000 tons processed for human consumption, 1 900 000 tons processed for animal and industrial consumption, 15 000 tons for gristing, 35 000 tons withdrawn by producers, 32 000 tons released to end-consumers and a balancing figure of 5 000 tons (net receipts and net dispatches). A projected export quantity of 60 000 tons of processed products and 700 000 tons of white whole maize are estimated for the 2017/18 marketing season.

(Please note: When utilizing 45 days' stock as a proxy, there is potential for 2 730 000 tons of white whole maize available for exports, for the 2017/18 marketing season).

Stock levels: The projected closing stock level at 30 April 2018 is estimated at 2 805 036 tons. At an average processed quantity of 526 250 tons per month, this represent available stock levels for 5.3 months or 162 days.

YELLOW MAIZE (2017/18 Season)

Supply: The total supply of yellow maize is projected at 7 015 409 tons for the 2017/18 marketing season. This includes an opening stock (at 1 May 2017) of 496 801 tons and local commercial deliveries of 6 451 250 tons. No yellow maize imports are estimated for the current season, with early deliveries of 49 358 tons and a surplus of 18 000 tons.

Demand: The total demand (domestic plus exports) for yellow maize is projected at 5 634 000 tons. The total domestic demand is projected at 4 054 000 tons. This includes 530 000 tons processed for human consumption, 3 250 000 tons processed for animal and industrial consumption, 14 000 tons for gristing, 65 000 tons withdrawn by producers, 180 000 tons released to end-consumers and a balancing figure of 15 000 tons (net receipts and net dispatches). A projected export quantity of 130 000 tons of processed products and 1 450 000 tons of yellow whole maize are estimated for the 2017/18 marketing season.

(Please note: When utilizing 45 days' stock as a proxy, there is potential for 2 360 000 tons of yellow whole maize available for exports, for the 2017/18 marketing season).

Stock levels: The projected closing stock level at 30 April 2018 is estimated at 1 381 409 tons. At an average processed quantity of 316 167 tons per month, this represent available stock levels for 4.4 months or 133 days.

TOTAL MAIZE (2017/18 Season)

Supply: The total supply of maize is projected at 16 967 445 tons for the 2017/18 marketing season. This includes an opening stock (at 1 May 2017) of 1 094 638 tons and local commercial deliveries of 16 094 000 tons. No whole maize imports are estimated for the current season, with early deliveries of minus 254 193 tons and a surplus of 33 000 tons.

Demand: The total demand (domestic plus exports) for maize is projected at 12 781 000 tons. The total domestic demand is projected at 10 441 000 tons. This includes 4 930 000 tons processed for human consumption, 5 150 000 tons processed for animal and industrial consumption, 29 000 tons for gristing, 100 000 tons withdrawn by producers, 212 000 tons released to end-consumers and a balancing figure of 20 000 tons (net receipts and net dispatches). A projected export quantity of 190 000 tons of processed products and 2 150 000 tons of total whole maize are estimated for the 2017/18 marketing season.

(Please note: When utilizing 45 days' stock as a proxy, there is potential for 5 090 000 tons of total whole maize available for exports for the 2017/18 marketing season).

Stock levels: The projected closing stock level at 30 April 2018 is estimated at 4 186 445 tons. At an average processed quantity of 842 417 tons per month, this represents available stock levels for 5 months or 151 days.

See Appendix 1 for detailed S&D table. An explanation of terms and calculations is available on the NAMC website (<http://www.namc.co.za>).

SWEET SORGHUM (2017/18 Season)

Supply: The total supply of sweet sorghum is projected at 183 171 tons for the 2017/18 marketing season. This includes an opening stock level (at 1 March 2017) of 31 836 tons, local commercial deliveries of 95 335 tons, 56 000 tons' sweet sorghum imports for South Africa and no sweet sorghum surplus.

Demand: The total demand (domestic plus exports) for sweet sorghum is projected at 157 150 tons. This includes 4 700 tons for indoor malting, 32 000 tons for floor malting, 95 000 tons for meal, rice and grits, 7 400 tons for feed, 1 450 tons withdrawn by producers, 1 200 tons released to end consumers, a balancing figure of 1 400 tons (net receipts and net dispatches) and a deficit of 4 000 tons. A projected export quantity of 10 000 tons of sweet sorghum is estimated for the 2017/18 marketing season.

Stock levels: The projected closing stock level at 28 February 2018 is estimated at 26 021 tons. At an average processed quantity of 11 592 tons per month, this represent available stock levels for 2.2 months or 68 days.

BITTER SORGHUM (2017/18 Season)

Supply: The total supply of bitter sorghum is projected 57 152 tons for the 2017/18 marketing season. This includes an opening stock level (at 1 March 2017) of 3 402 tons, local commercial deliveries of 53 500 tons, no bitter sorghum imports for South Africa and a surplus of 250 tons.

Demand: The total demand (domestic plus exports) for bitter sorghum is projected at 28 250 tons. This includes 6 600 tons for indoor malting, 17 000 tons for floor malting, 700 tons for meal, rice and grits, 850 tons for feed, 1 000 tons withdrawn by producers, 200 tons released to end consumers, and a balancing figure of 100 tons (net receipts and net dispatches). A projected export quantity of 1 800 tons of bitter sorghum is estimated for the 2017/18 marketing season.

Stock levels: The projected closing stock level at 28 February 2018 is estimated at 28 902 tons. At an average processed quantity of 2 096 tons per month, this represent available stock levels for 13.8 months or 419 days.

TOTAL SORGHUM (2017/18 Season)

Supply: The total supply of sorghum is projected at 240 323 tons for the 2017/18 marketing season. This includes an opening stock level (at 1 March 2017) of 35 238 tons, local commercial deliveries of 148 835 tons, 56 000 tons sorghum imports for South Africa and a surplus of 250 tons.

Demand: The total demand (domestic plus exports) for sorghum is projected at 185 400 tons. This includes 11 300 tons for indoor malting, 49 000 tons for floor malting, 95 700 tons for meal, rice and grits, 8 250 tons for feed, 2 450 tons withdrawn by producers, 1 400 tons released to end consumers, a balancing figure of 1 500 tons (net receipts and net dispatches) and a deficit of 4 000 tons. A projected export quantity of 11 800 tons of sorghum is available for exports for the 2017/18 marketing season.

Stock levels: The projected closing stock level at 28 February 2018 is estimated at 54 923 tons. At an average processed quantity of 13 688 tons per month, this represent available stock levels for 4 months or 122 days.

See Appendix 2 for detailed S&D table.

WHEAT (2017/18 Season)

Supply: The total supply of wheat is projected at 3 691 874 tons for the 2017/18 marketing season. This includes an opening stock level (at 1 October 2017) of 341 424 tons, local commercial deliveries of 1 443 450 tons, whole wheat imports estimated for South Africa of 1 900 000 tons and a surplus of 7 000 tons.

Demand: The total demand (domestic plus exports) for wheat is projected at 3 191 500 tons. This includes 3 100 000 tons processed for human consumption, 2 000 tons processed for animal consumption, 1 500 tons

withdrawn by producers, 1 000 tons released to end consumers, 22 000 tons projected seed for planting purposes and a balancing figure of 10 000 tons (net receipts and net dispatches). A projected export quantity of 15 000 tons processed products and 40 000 tons whole wheat are estimated for the 2017/18 marketing season.

Stock levels: The projected closing stock level at 30 September 2018 is estimated at 500 374 tons. At an average processed quantity of 258 500 tons per month, this represent available stock levels for 1.9 months or 59 days.

See Appendix 3 for detailed S&D table.

SUNFLOWER SEED (2017/18 Season)

Supply: The total supply of sunflower seed is projected at 1 048 431 tons for the 2017/18 marketing season. This includes an opening stock level (at 1 March 2017) of 163 086 tons, local commercial deliveries of 874 595 tons, sunflower seed imports of 550 tons for South Africa and a surplus of 10 200 tons.

Demand: The total demand (domestic plus exports) for sunflower seed is projected at 865 350 tons. This includes 1 500 tons processed for human consumption, 6 000 tons processed for animal consumption, 850 000 tons for crush (oil and oilcake), 600 tons withdrawn by producers, 3 000 tons released to end consumers, 3 030 tons seed for planting purposes and a balancing figure of 1 000 tons (net receipts and net dispatches). A quantity of 220 tons for exports is projected for the 2017/18 marketing season.

Stock levels: The projected closing stock level at 28 February 2018 is estimated at 183 081 tons. At an average processed quantity of 71 458 tons per month, this represent available stock levels for 2.6 months or 78 days.

See Appendix 4 for detailed S&D table.

SOYBEANS (2017/18 Season)


Supply: The total supply of soybeans is projected at 1 400 162 tons for the 2017/18 marketing season. This includes an opening stock level (at 1 March 2017) of 84 792 tons, local commercial deliveries of 1 284 370 tons, soybeans import of 28 000 tons for South Africa and a surplus of 3 000 tons.

Demand: The total demand (domestic plus exports) for soybeans is projected at 1 059 300 tons. This includes 27 000 tons processed for human consumption, 140 000 tons processed for animal (full fat) consumption, 880 000 tons for crush (oil and oilcake), 1 500 tons withdrawn by producers, 1 000 tons released to end consumers, 8 800 tons seed for planting purposes, and a balancing figure of 500 tons (net receipts and net dispatches). A quantity of 500¹ tons soybeans is projected for exports for the 2017/18 marketing season.

(Please note: When utilizing 45 days' stock as a proxy, there is potential for 212 000 tons of soybeans available for exports, for the 2017/18 marketing season).

Stock levels: The projected closing stock level at 28 February 2018 is estimated at 340 862 tons. At an average processed quantity of 87 250 tons per month, this represent available stock levels for 3.9 months or 119 days.

¹ Based on current available information: the decrease in soybean exports from 30 000 tons to 500 tons are based on one expected ship load that will not realize.



See Appendix 5 for detailed S&D table.

PLEASE NOTE: The February 2018 SASDE Report will be released on the **2nd of March 2018**.

Appendix 1: Detailed S & D table for White, Yellow and Total Maize January 2018

		White Maize	White Maize	Yellow Maize	Yellow Maize	Total Maize	Total Maize
	Marketing season	Final for 2016/17	Projection for 2017/18	Final for 2016/17	Projection for 2017/18	Final for 2016/17	Projection for 2017/18
		tons	tons	tons	tons	tons	tons
1	CEC (Crop Estimate)	3,408,500	9,892,750	4,370,000	6,851,250	7,778,500	16,744,000
2	CEC (Retention)	0	250,000	0	400,000	0	650,000
3	Min: Early deliveries for current season (March + April)**	0	503,551	0	300,642	0	804,193
4	Plus: Early deliveries for next season (March + April)**	0	200,000	0	350,000	0	550,000
5	Available for the commercial market	3,408,500	9,339,199	4,370,000	6,500,608	7,778,500	15,839,807
6	SUPPLY						
7	Opening stock (1 May)	1,307,867	597,837	1,163,200	496,801	2,471,067	1,094,638
8	Producer deliveries	3,551,822	9,642,750	3,917,778	6,451,250	7,469,600	16,094,000
9	Imports for South Africa	644,144	0	1,592,599	0	2,236,743	0
10	Early deliveries (Net)*	0	-303,551	0	49,358	0	-254,193
11	Surplus	31,994	15,000	12,423	18,000	44,417	33,000
12	Total Supply	5,535,827	9,952,036	6,686,000	7,015,409	12,221,827	16,967,445
13	DEMAND						
14	Processed for the local market	4,331,787	6,315,000	5,506,922	3,794,000	9,838,709	10,109,000

		White Maize	White Maize	Yellow Maize	Yellow Maize	Total Maize	Total Maize
	Marketing season	Final for 2016/17	Projection for 2017/18	Final for 2016/17	Projection for 2017/18	Final for 2016/17	Projection for 2017/18
		tons	tons	tons	tons	tons	tons
15	- human	4,232,583	4,400,000	576,638	530,000	4,809,221	4,930,000
16	- animal and industrial	86,153	1,900,000	4,917,657	3,250,000	5,003,810	5,150,000
17	- gristing	13,051	15,000	12,627	14,000	25,678	29,000
18	Withdrawn by prod	14,083	35,000	80,865	65,000	94,948	100,000
19	Released to end-cons	5,660	32,000	151,800	180,000	157,460	212,000
20	Net receipts(-)/disp(+)	-963	5,000	10,733	15,000	9,770	20,000
21	Deficit	0	0	0	0	0	0
22	Local demand	4,350,567	6,387,000	5,750,320	4,054,000	10,100,887	10,441,000
23	Exports	587,423	760,000	438,879	1,580,000	1,026,302	2,340,000
24	- products	41,042	60,000	148,070	130,000	189,112	190,000
25	- whole maize	546,381	700,000	290,809	1,450,000	837,190	2,150,000
26	Total Demand	4,937,990	7,147,000	6,189,199	5,634,000	11,127,189	12,781,000
27	Closing Stock (30 Apr)	597,837	2,805,036	496,801	1,381,409	1,094,638	4,186,445
28	- processed p/month	360,982	526,250	458,910	316,167	819,892	842,417
29	- months' stock	1.7	5.3	1.1	4.4	1.3	5.0
30	- days' stock	50	162	33	133	41	151

*Early deliveries (Net) = Early deliveries for next season (March + April) minus early deliveries for current season (March + April). The actual final closing stock at the end of April is determined by the early deliveries realised in March & April.

**For the current marketing season, early deliveries of maize which occurred during January and February 2018, are included in the 2017/18 seasons' estimate (as per CEC estimates).

Appendix 2: Detailed S & D table for Sweet, Bitter and Total Sorghum January 2018

		Sweet Sorghum	Sweet Sorghum	Bitter Sorghum	Bitter Sorghum	Total Sorghum	Total Sorghum
	Marketing season	Final for 2016/17	Projection for 2017/18	Final for 2016/17	Projection for 2017/18	Final for 2016/17	Projection for 2017/18
		tons	tons	tons	tons	tons	tons
1	CEC (Crop Estimate)	54,141	97,335	16,359	54,000	0	151,335
2	CEC Retentions	0	2,000	0	500	0	2,500
3	Available for the commercial market	0	95,335	0	53,500	0	148,835

4	SUPPLY						
5	Opening stock (1 Mch)	57,445	31,836	25,697	3,402	83,142	35,238
6	Prod deliveries	52,601	95,335	15,977	53,500	68,578	148,835
7	Imports for South Africa	74,957	56,000	0	0	74,957	56,000
8	Surplus	0	0	0	250	0	250
9	Total Supply	185,003	183,171	41,674	57,152	226,677	240,323

10	DEMAND						
11	Processed	136,753	139,100	33,562	25,150	170,315	164,250
12	- Indoor malting	3,614	4,700	8,092	6,600	11,706	11,300
13	- Floor malting	28,518	32,000	22,508	17,000	51,026	49,000
14	- Meal, rice & grits	97,363	95,000	509	700	97,872	95,700

		Sweet Sorghum	Sweet Sorghum	Bitter Sorghum	Bitter Sorghum	Total Sorghum	Total Sorghum
--	--	---------------	---------------	----------------	----------------	---------------	---------------

	Marketing season	Final for 2016/17	Projection for 2017/18	Final for 2016/17	Projection for 2017/18	Final for 2016/17	Projection for 2017/18
		tons	tons	tons	tons	tons	tons
15	- Pet Food	937	800	64	0	1,001	800
16	- Poultry feed	3,227	3,700	760	600	3,987	4,300
17	- Livestock feed	3,094	2,900	1,629	250	4,723	3,150
18	Bio-fuel	0	0	0	0	0	0
19	Withdrawn by prod	181	1,450	463	1,000	644	2,450
20	Released to end-cons	1,161	1,200	48	200	1,209	1,400
21	Net receipts(-)/ disp(+)	1,291	1,400	-190	100	1,101	1,500
22	Deficit	5,412	4,000	109	0	5,521	4,000
23	Exports	8,369	10,000	4,280	1,800	12,649	11,800
24	Total Demand	153,167	157,150	38,272	28,250	191,439	185,400
25	Ending Stock (28/29 Feb)	31,836	26,021	3,402	28,902	35,238	54,923
26	- processed p/month	11,396	11,592	2,797	2,096	14,193	13,688
27	- months' stock	2.8	2.2	1.2	13.8	2.5	4.0
28	- days' stock	85	68	37	419	76	122

Appendix 3: Detailed S & D table for Wheat January 2018

		Wheat	Wheat
	Marketing season	Final for 2016/17	Projection for 2017/18
		tons	tons
1	CEC (Crop Estimate)	1,910,000	1,475,450
2	CEC (Retention)	35,000	32,000

3	SUPPLY		
4	Opening stock (1 Oct)	827,232	341,424
5	Prod deliveries	1,870,525	1,443,450
6	Imports for South Africa	934,765	1,900,000
7	Surplus	9,249	7,000
8	Total Supply	3,641,771	3,691,874

9	DEMAND		
10	Processed	3,163,196	3,102,000
11	- human	3,160,660	3,100,000
12	- animal	2,536	2,000
13	- gristing	0	0
14	Withdrawn by producers	1,880	1,500
15	Released to end-consumers	1,256	1,000
16	Seed for planting purposes	24,067	22,000
17	Net receipts(-)/disp(+)	5,101	10,000
18	Deficit	0	0
19	Exports	104,847	55,000
20	- products	11,949	15,000
21	- whole wheat	92,898	40,000
22	Total Demand	3,300,347	3,191,500

23	Closing Stock (30 Sep)	341,424	500,374
24	- processed p/month	263,600	258,500
25	- months' stock	1.3	1.9
26	- days' stock	39	59

Appendix 4: Detailed S & D table for Sunflower Seed January 2018

		Sunflower Seed	Sunflower Seed
	Marketing season	Final for 2016/17	Projection for 2017/18
		tons	tons
1	CEC (Crop Estimate)	755,000	874,595
2	SUPPLY		
3	Opening stock (1 March)	45,867	163,086
4	Prod deliveries	759,614	874,595
5	Imports for South Africa	70,643	550
6	Surplus	4,268	10,200
7	Total Supply	880,392	1,048,431
8	DEMAND		
9	Processed	707,327	857,500
10	- human	1,192	1,500
11	- animal	10,665	6,000
12	- crush (oil and oilcake)	695,470	850,000
13	Withdrawn by producers	605	600
14	Released to end-consumers	2,867	3,000
15	Seed for planting purposes	3,474	3,030
16	Net receipts(-)/disp(+)	2,828	1,000
17	Deficit	0	0
18	Exports	205	220
19	Total Demand	717,306	865,350
20	Ending Stock (28/29 Feb)	163,086	183,081
21	- processed p/month	58,944	71,458
22	- months' stock	2.8	2.6
23	- days' stock	84	78

Appendix 5: Detailed S & D table for Soybeans for January 2018

		Soybeans	Soybeans
	Marketing season	Final for 2016/17	Projection for 2017/18
		tons	tons
1	CEC (Crop Estimate)	742,000	1,316,370
2	Retention	0	32,000

3	SUPPLY		
4	Opening stock (1 March)	89,128	84,792
5	Prod deliveries	713,660	1,284,370
6	Imports for South Africa	271,098	28,000
7	Surplus	1,122	3,000
8	Total Supply	1,075,008	1,400,162

9	DEMAND		
10	Processed	974,901	1,047,000
11	- human	23,875	27,000
12	- animal feed (full fat soya)	98,718	140,000
13	- crush (oil/oilcake)	852,308	880,000
14	Withdrawn by producers	367	1,500
15	Released to end-consumers	1,098	1,000
16	Seed for planting purposes	5,678	8,800
17	Net receipts(-)/disp(+)	1,427	500
18	Deficit	0	0
19	Exports	6,745	500
20	Total Demand	990,216	1,059,300

21	Closing Stock (28/29 Feb)	84,792	340,862
22	- processed p/month	81,242	87,250
23	- months' stock	1.0	3.9
24	- days stock	32	119

This report is provided for information purposes only. It is not a complete analysis of every material fact respecting any/every commodity, company or industry that may be of consequence to stakeholders. The report reflects the judgment of the S&DEC at the time and date of publication. Data was obtained in good faith from sources believed to be reliable; however, the S&DEC makes no representations as to the completeness or accuracy thereof. The S&DEC does not accept any liability for any direct or consequential loss arising from the use of this report or its contents. This report is the exclusive property of the S&DEC and may be reproduced, redistributed or published by any recipient for any purpose, while acknowledging the source of information.

CONFIDENTIALITY ISSUES that S&DEC members are committed to adhere to on the day of the meeting:

- **No member is allowed to discuss information with anyone other than a member of the Committee before the embargo time;**
- **Only the NAMC may release the information to the media;**
- **Members must regard the detail of any information that was collected for and/or discussed during the meeting, as confidential.**

Compiled by: South Africa Grain & Oilseeds Supply & Demand Estimates Committee

Enquiries: Dr Christo Joubert
+27(0)12 3411115/+27(0)76 9997766
christo@namc.co.za

Dr Abongile Balarane
+27(0)76 7524846
abalarane@namc.co.za

© 2018. Published by National Agricultural Marketing Council (NAMC).

Disclaimer:

Information contained in this document results from research funded wholly or in part by the NAMC acting in good faith. Opinions, attitudes and points of view expressed herein do not necessarily reflect the official position or policies of the NAMC. The NAMC makes no claims, promises, or guarantees about the accuracy, completeness, or adequacy of the contents of this document and expressly disclaims liability for errors and omissions regarding the content thereof. No warranty of any kind, implied, expressed, or statutory, including but not limited to the warranties of non-infringement of third party rights, title, merchantability, fitness for a particular purpose or freedom from computer virus is given with respect to the contents of this document in hardcopy, electronic format or electronic links thereto. Reference made to any specific product, process, and service by trade name, trade name, trade mark, manufacturer or another commercial commodity or entity are for information purposes only and do not imply approval endorsement or favouring by the NAMC.