

## **Pear Shipments** **Markets: Far East, Middle** **East, Africa & Indian Ocean** **Islands**

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### **Information supplied:**

**Latest Industry Crop estimates**  
**Industry Shipments up to Week 25**

#### **Please note:**

1. Cumulative shipment volume is indicated on the right hand axis.
2. Weekly shipment volume is indicated on the left hand axis.

**Issued by Pome Joint Marketing Forum**  
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**In co-operation with PPECB, Paltrack, Farsoft, MJIT, Dipar, RBR,**  
**Fruitways**

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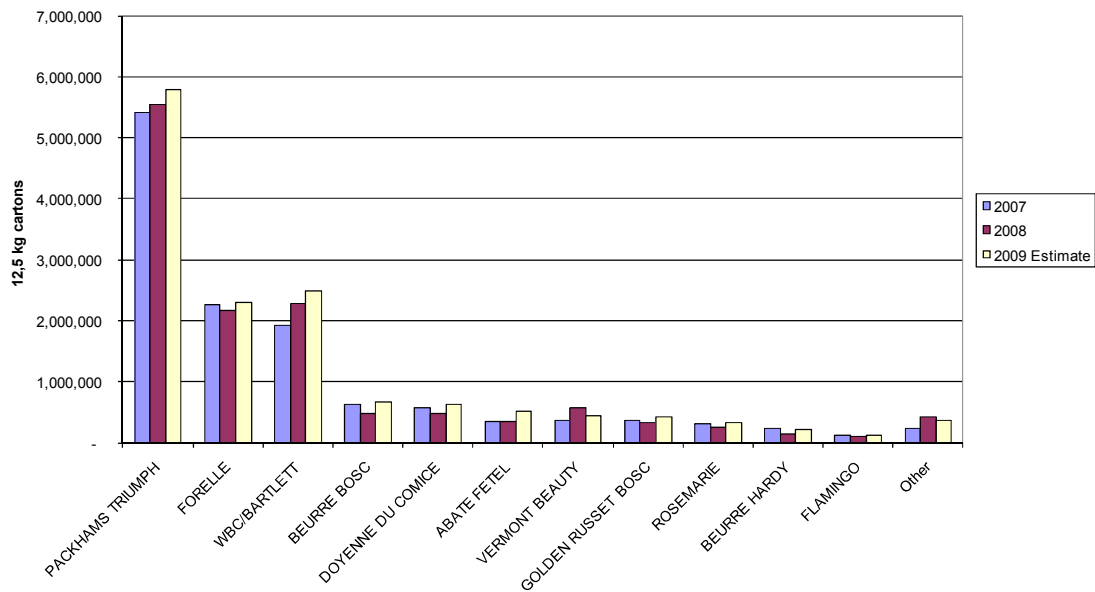
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# 1 Total Pear Export Estimate to All Markets

|              | 2007              | 2008              | 2 yr Avg          | 2009 Estimate     | Estimate vs 2008 |                   |
|--------------|-------------------|-------------------|-------------------|-------------------|------------------|-------------------|
| Apples       | 23,742,087        | 26,488,401        | 25,115,244        | <b>24,571,457</b> | <b>-7%</b>       | <b>-1,916,944</b> |
| Pears        | 12,912,087        | 13,138,471        | 13,025,279        | <b>14,277,634</b> | <b>9%</b>        | <b>1,139,162</b>  |
| <b>Total</b> | <b>36,654,174</b> | <b>39,626,872</b> | <b>38,140,523</b> | <b>38,849,090</b> | <b>-2%</b>       | <b>-777,782</b>   |

All volumes = 12.5kg carton equivalent

Pears Passed for Export & Estimate

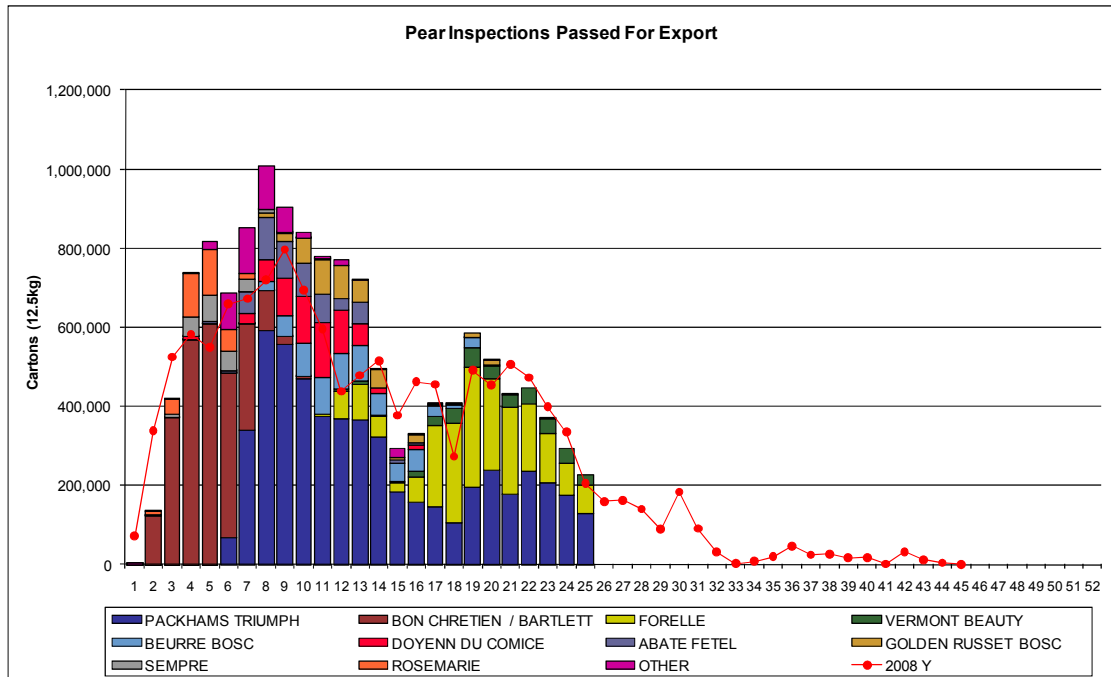


| Variety             | 2007              | 2008              | 2 yr Average      | 2009 Estimate     | Estimate vs 2008 |                  |
|---------------------|-------------------|-------------------|-------------------|-------------------|------------------|------------------|
| PACKHAMS TRIUMPH    | 5,422,078         | 5,545,359         | 5,483,719         | <b>5,786,589</b>  | <b>4%</b>        | <b>241,230</b>   |
| FORELLE             | 2,271,454         | 2,164,702         | 2,218,078         | <b>2,296,334</b>  | <b>6%</b>        | <b>131,632</b>   |
| WBC/BARTLETT        | 1,920,236         | 2,281,917         | 2,101,077         | <b>2,481,724</b>  | <b>9%</b>        | <b>199,807</b>   |
| BEURRE BOSCO        | 623,759           | 484,714           | 554,237           | <b>658,670</b>    | <b>36%</b>       | <b>173,956</b>   |
| DOYENNE DU COMICE   | 568,443           | 477,833           | 523,138           | <b>625,931</b>    | <b>31%</b>       | <b>148,098</b>   |
| ABATE FETEL         | 355,601           | 348,230           | 351,916           | <b>526,478</b>    | <b>51%</b>       | <b>178,248</b>   |
| VERMONT BEAUTY      | 361,352           | 565,879           | 463,615           | <b>447,239</b>    | <b>-21%</b>      | <b>-118,640</b>  |
| GOLDEN RUSSET BOSCO | 369,621           | 332,799           | 345,256           | <b>421,245</b>    | <b>27%</b>       | <b>88,446</b>    |
| ROSEMARIE           | 313,105           | 255,634           | 284,370           | <b>337,621</b>    | <b>32%</b>       | <b>81,986</b>    |
| BEURRE HARDY        | 243,817           | 149,788           | 196,803           | <b>216,688</b>    | <b>45%</b>       | <b>66,899</b>    |
| FLAMINGO            | 129,020           | 111,953           | 120,487           | <b>117,097</b>    | <b>5%</b>        | <b>5,143</b>     |
| Other               | 242,810           | 419,662           | 331,236           | <b>362,019</b>    | <b>-14%</b>      | <b>-57,643</b>   |
| <b>Grand Total</b>  | <b>12,912,087</b> | <b>13,138,471</b> | <b>12,973,930</b> | <b>14,277,634</b> | <b>9%</b>        | <b>1,139,162</b> |

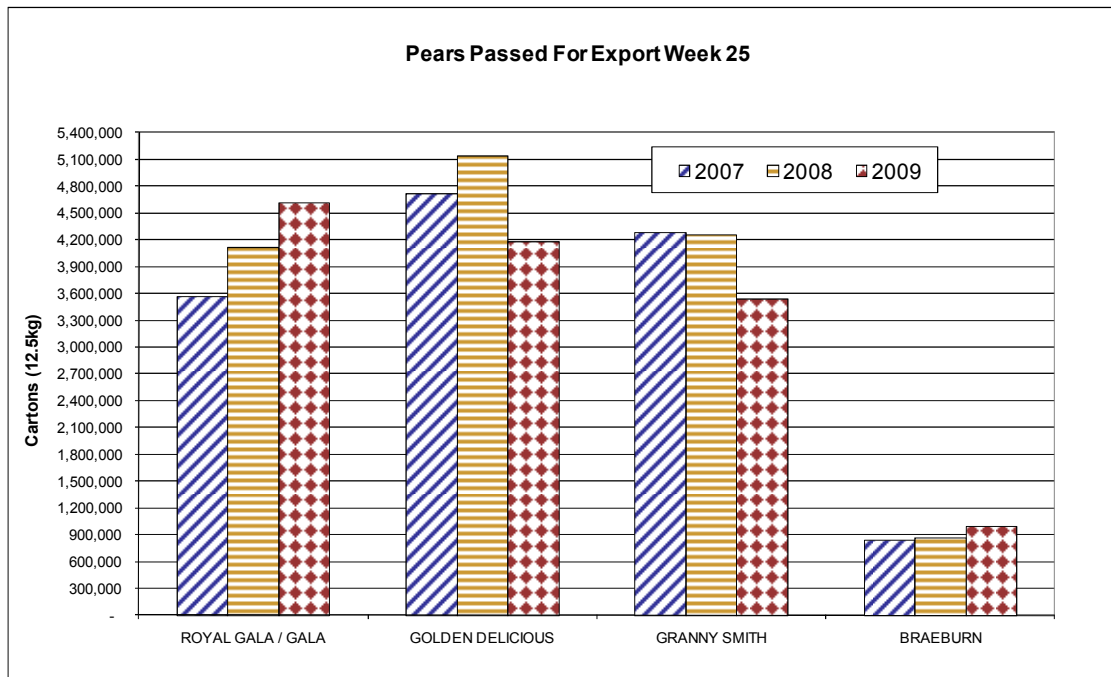
All volumes = 12.5kg carton equivalent

## 2 Pear Inspections Passed for Export

### 2.1 Inspections Passed for Export per week

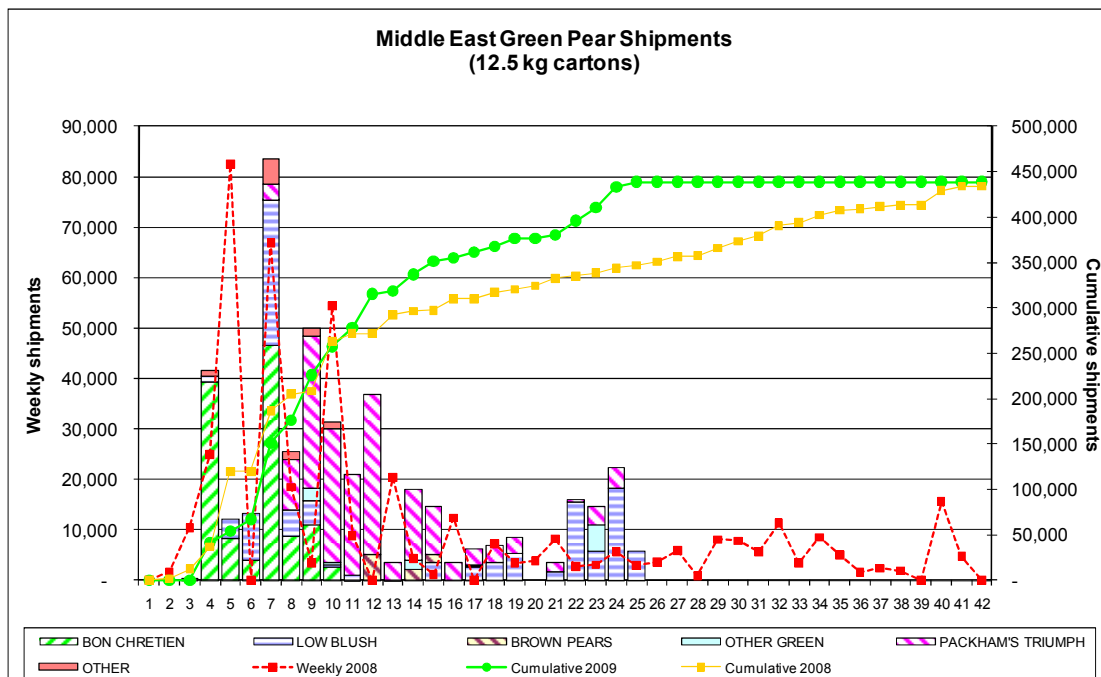


### 2.2 Pears Passed For Export per cultivar (YTD) Week 1-25



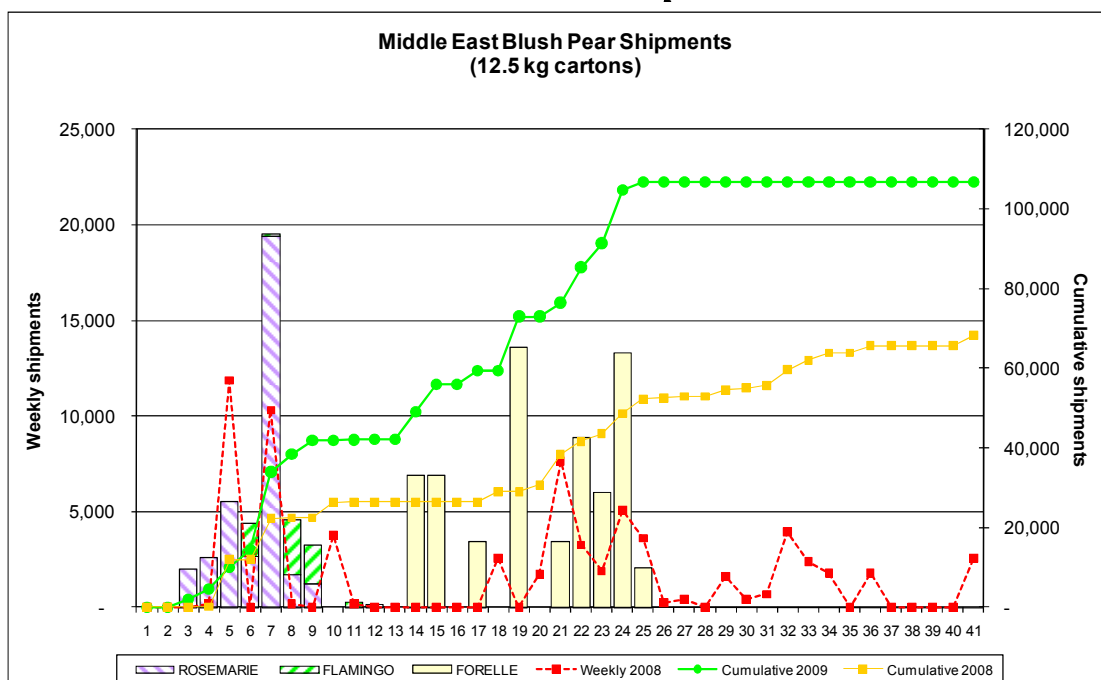
### 3 Pear Shipments

#### 3.1 Middle East Market: Green Pear Shipments



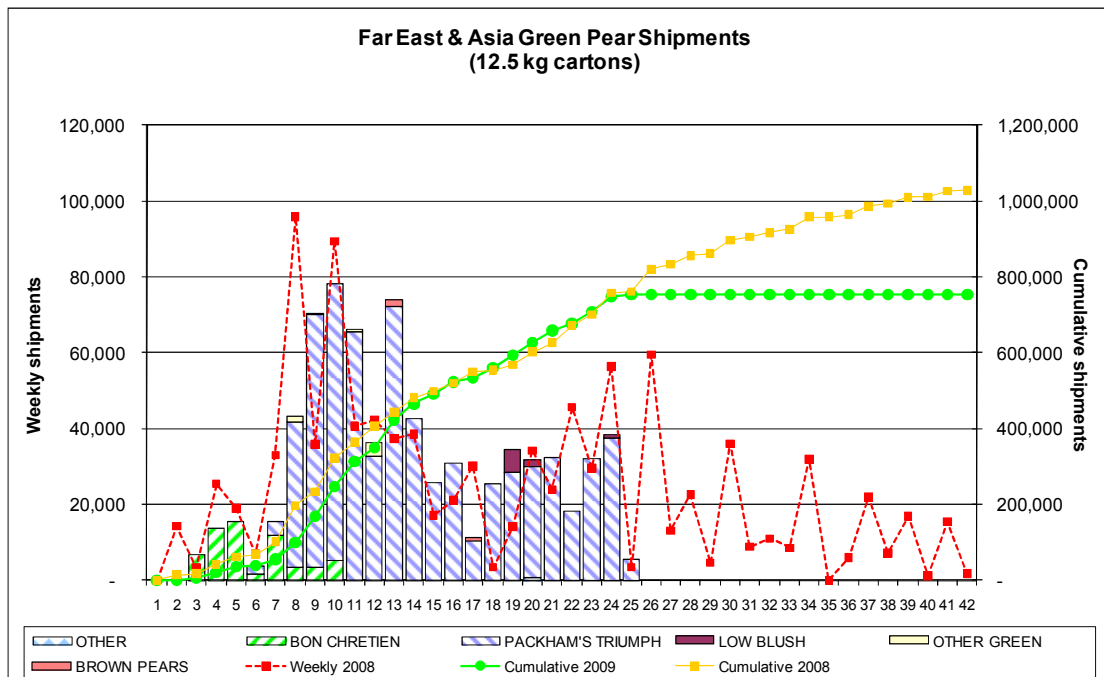
| Weekly volumes     | 2008    | 2009    | Difference |     |
|--------------------|---------|---------|------------|-----|
| Week 25            | 2,924   | 5,762   | 2,838      | 97% |
| Cumulative volumes |         |         |            |     |
| Week 1 to 25       | 347,096 | 438,815 | 91,719     | 26% |

#### 3.2 Middle East Market: Blush Pear Shipments



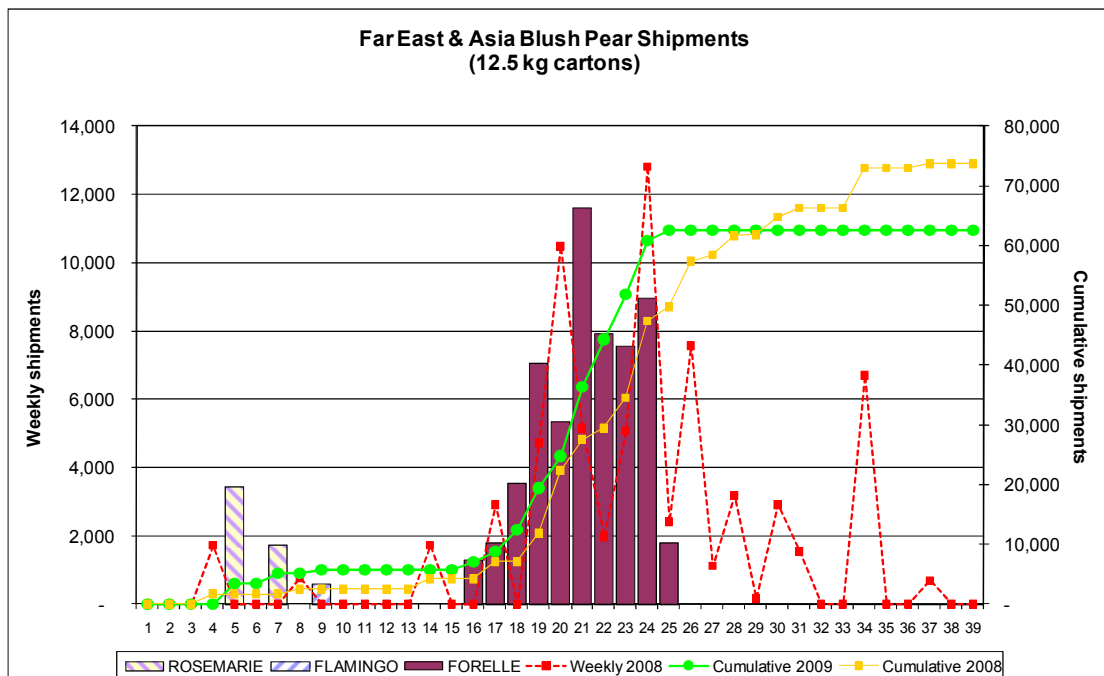
| Weekly volumes     | 2008   | 2009    | Difference |      |
|--------------------|--------|---------|------------|------|
| Week 25            | 3,612  | 2,064   | -1,548     | -43% |
| Cumulative volumes |        |         |            |      |
| Week 1 to 25       | 52,288 | 106,784 | 54,496     | 104% |

### 3.3 Far East & Asia Market: Green Pear Shipments



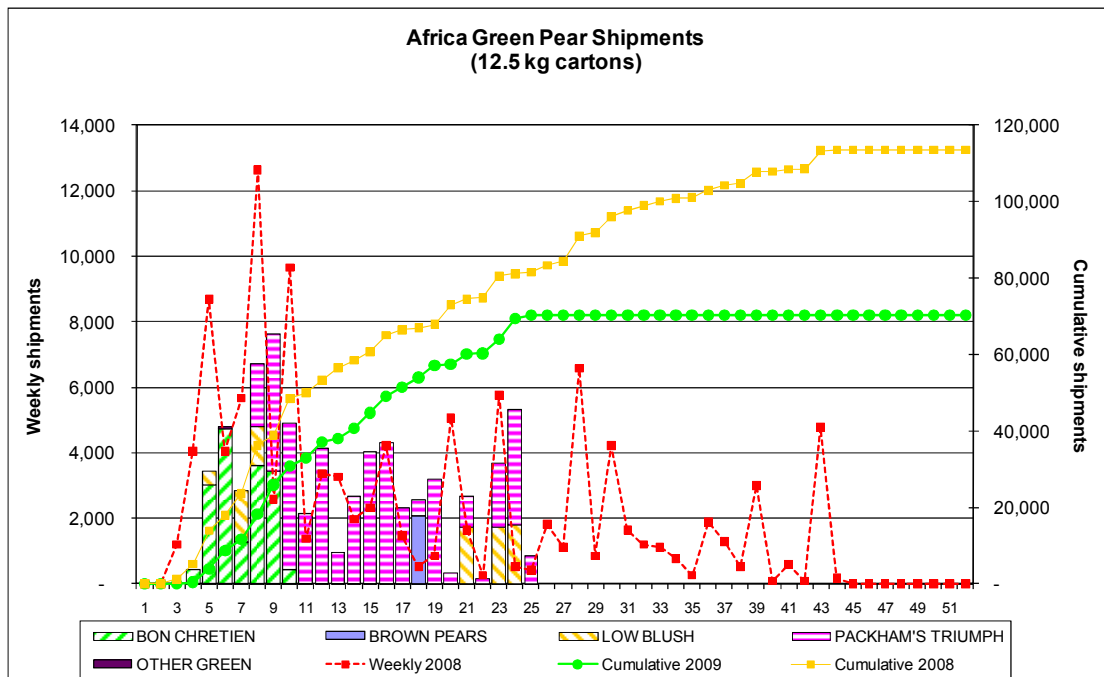
| Weekly volumes            | 2008    | 2009    | Difference |     |
|---------------------------|---------|---------|------------|-----|
| Week 25                   | 3,440   | 5,504   | 2,064      | 60% |
| <b>Cumulative volumes</b> |         |         |            |     |
| Week 1 to 25              | 761,320 | 753,096 | -8,224     | -1% |

### 3.4 Far East & Asia Market: Blush Pear Shipments



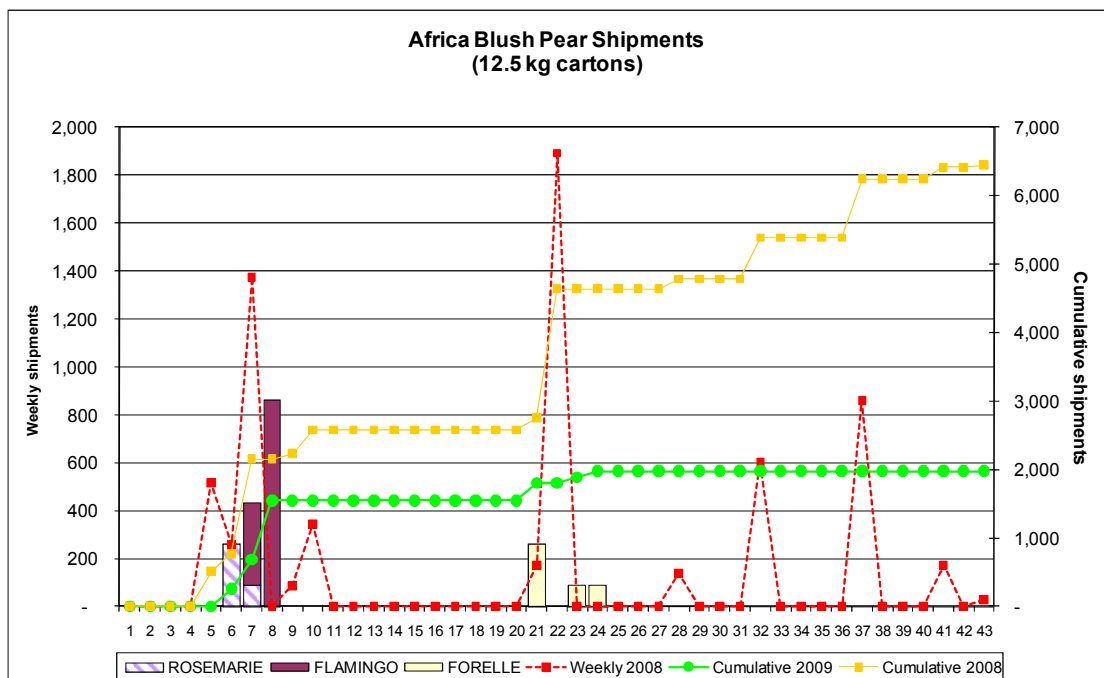
| Weekly volumes            | 2008   | 2009   | Difference |      |
|---------------------------|--------|--------|------------|------|
| Week 25                   | 2,408  | 1,806  | -602       | -25% |
| <b>Cumulative volumes</b> |        |        |            |      |
| Week 1 to 25              | 49,794 | 62,608 | 12,814     | 26%  |

### 3.5 Africa Market: Green Pear Shipments



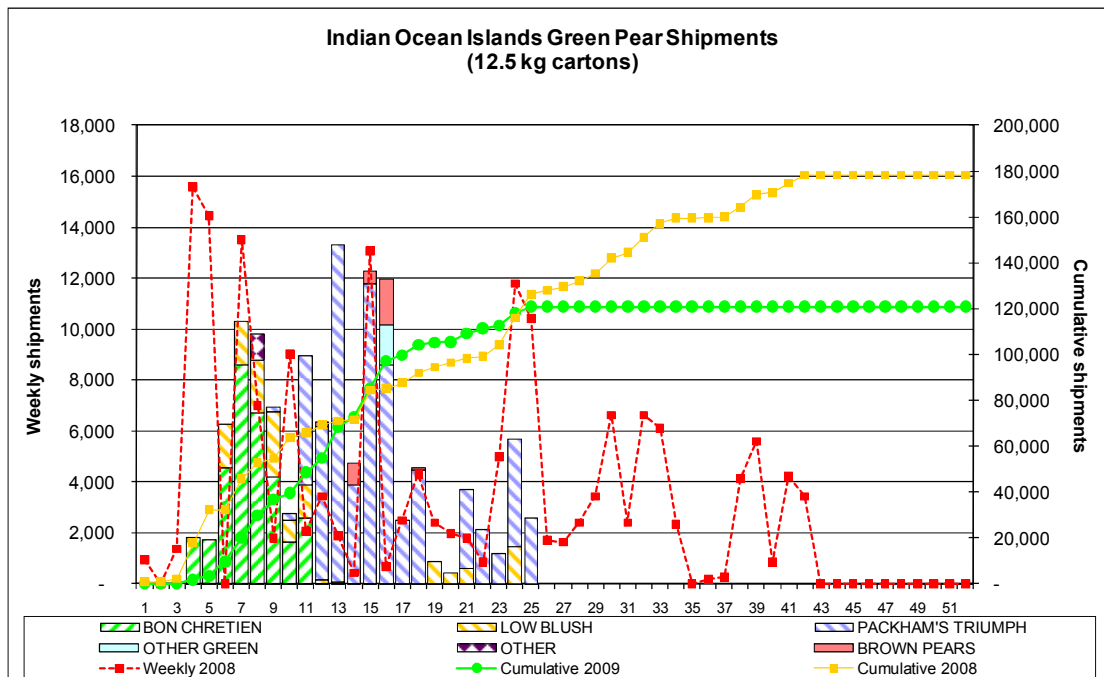
| Weekly volumes            | 2008   | 2009   | Difference |      |
|---------------------------|--------|--------|------------|------|
| Week 25                   | 430    | 860    | 430        | 100% |
| <b>Cumulative volumes</b> |        |        |            |      |
| Week 1 to 25              | 81,542 | 70,232 | -11,310    | -14% |

### 3.6 Africa Market: Blush Pear Shipments



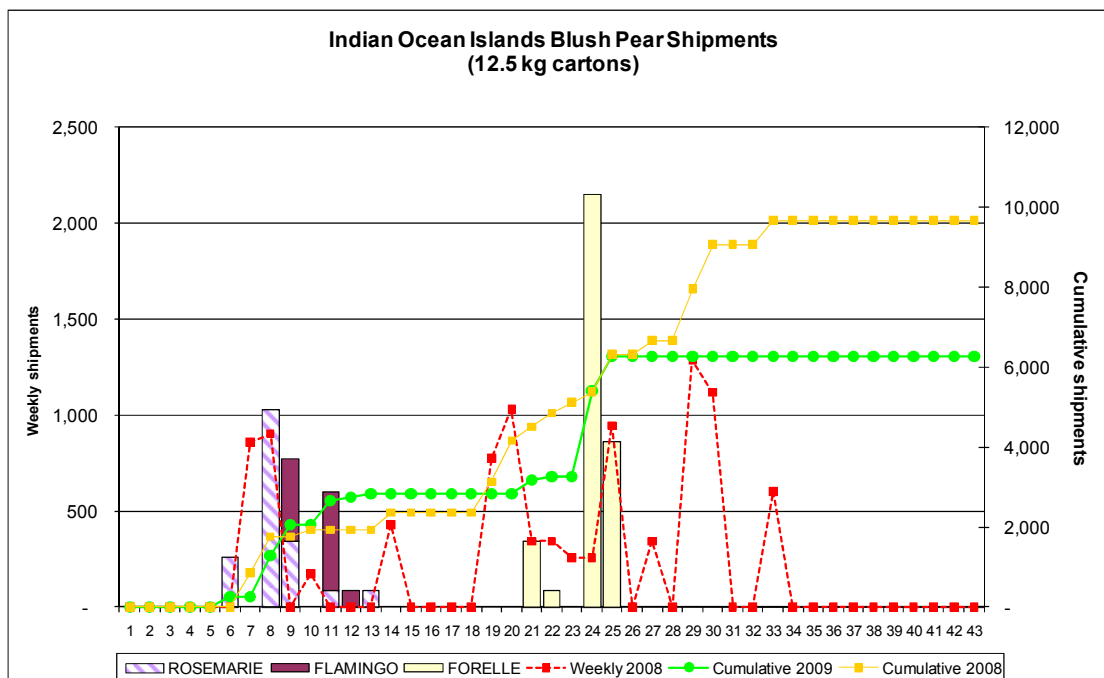
| Weekly volumes            | 2008  | 2009  | Difference |         |
|---------------------------|-------|-------|------------|---------|
| Week 25                   | -     | -     | -          | #DIV/0! |
| <b>Cumulative volumes</b> |       |       |            |         |
| Week 1 to 25              | 4,644 | 1,978 | -2,666     | -57%    |

### 3.7 Indian Ocean Islands Market: Green Pear Shipments



| Weekly volumes            | 2008    | 2009    | Difference |      |
|---------------------------|---------|---------|------------|------|
| Week 25                   | 10,406  | 2,580   | -7,826     | -75% |
| <b>Cumulative volumes</b> |         |         |            |      |
| Week 1 to 25              | 126,291 | 120,872 | -5,419     | -4%  |

### 3.8 Indian Ocean Islands Market: Blush Pear Shipments



| Weekly volumes            | 2008  | 2009  | Difference |     |
|---------------------------|-------|-------|------------|-----|
| Week 25                   | 946   | 860   | -86        | -9% |
| <b>Cumulative volumes</b> |       |       |            |     |
| Week 1 to 25              | 6,321 | 6,278 | -43        | -1% |



#### 4 Total Pear Shipments (YTD) Weeks 1-25

| MARKET              | BLUSH PEARS      | GREEN PEARS       | RED PEARS    | OTHER        | TOTAL             |
|---------------------|------------------|-------------------|--------------|--------------|-------------------|
| Africa              | 1,978            | 70,146            |              | 258          | <b>72,382</b>     |
| EU                  | 1,638,093        | 7,212,104         |              | 5,762        | <b>8,855,959</b>  |
| FE & Asia           | 62,608           | 752,236           |              | 860          | <b>815,704</b>    |
| Indian Ocean Island | 6,278            | 120,872           |              |              | <b>127,150</b>    |
| Middle East         | 106,784          | 438,815           | 1,720        |              | <b>547,319</b>    |
| USA & Canada        | 44,892           | 180,772           |              |              | <b>225,664</b>    |
| United Kingdom      | 409,532          | 1,854,002         |              | 172          | <b>2,263,706</b>  |
| <b>TOTAL</b>        | <b>2,270,165</b> | <b>10,628,947</b> | <b>1,720</b> | <b>7,052</b> | <b>12,907,884</b> |