

Pear Shipments Markets: UK, EU Continent & North America

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**National Agricultural
Marketing Council**

Strategic positioning of South African Agriculture
in dynamic global markets

Information supplied:

**Latest Industry Crop estimates
Industry Shipments up to Week 36**

Please note:

- 1. Cumulative shipment volume is indicated on the right hand axis.**
- 2. Weekly shipment volume is indicated on the left hand axis.**

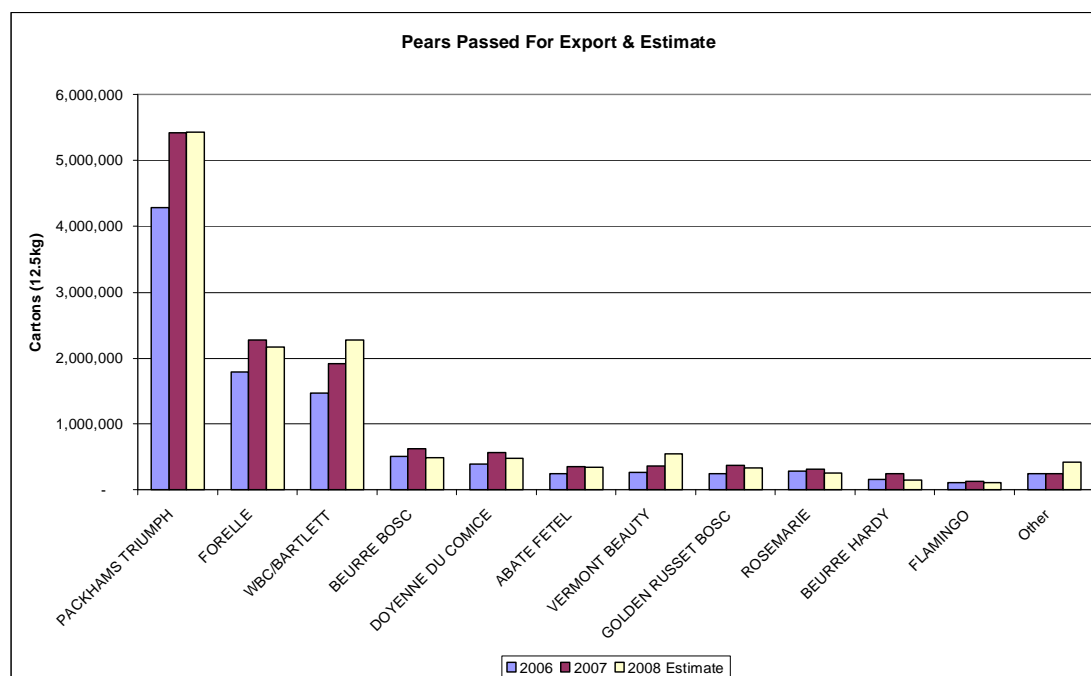
**Issued by Pome Joint Marketing Forum
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Compiled by Optimal Agricultural Business Systems (OABS)
(Jacques du Preez Tel: 021-870 2900)**

**In co-operation with PPECB, Paltrack, Farsoft, MJIT, Dipar, RBR,
Fruitways**

Total Pear Export Estimate to All Markets

	2006	2007	2 yr Avg	2008 Estimate	Estimate vs 2007	
Apples	21,712,471	23,742,087	22,727,279	25,302,624	7%	1,560,537
Pears	10,001,187	12,912,087	11,456,637	13,023,635	1%	111,548
Total	31,713,657	36,654,174	34,183,916	38,326,259	5%	1,672,085

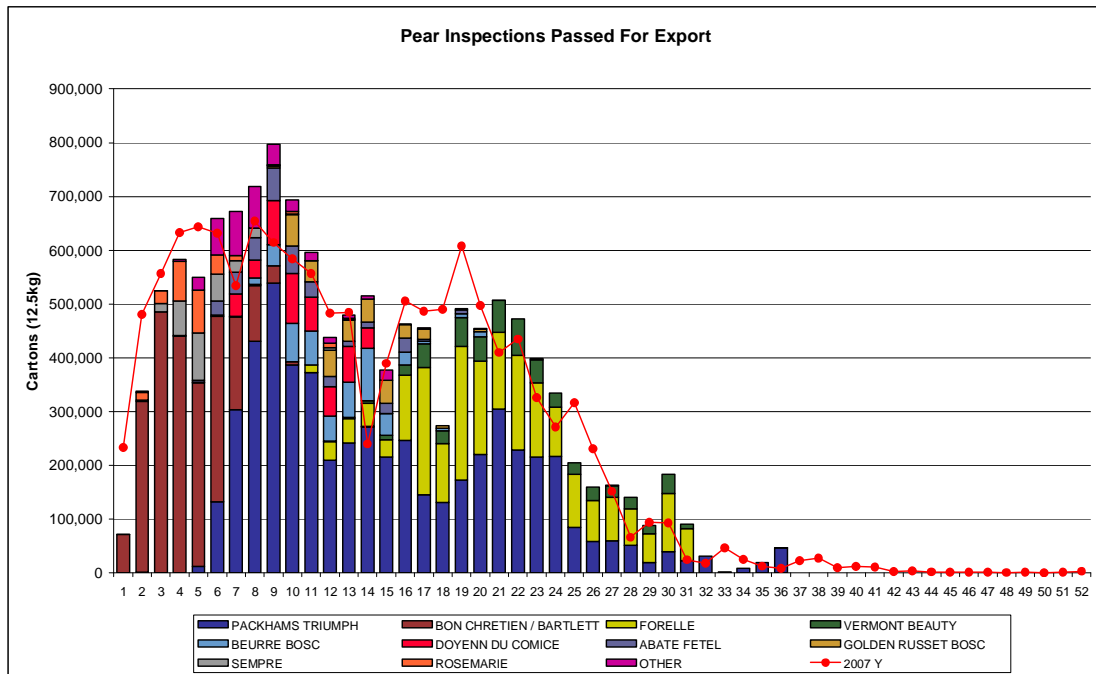
All volumes = 12.5kg carton equivalent



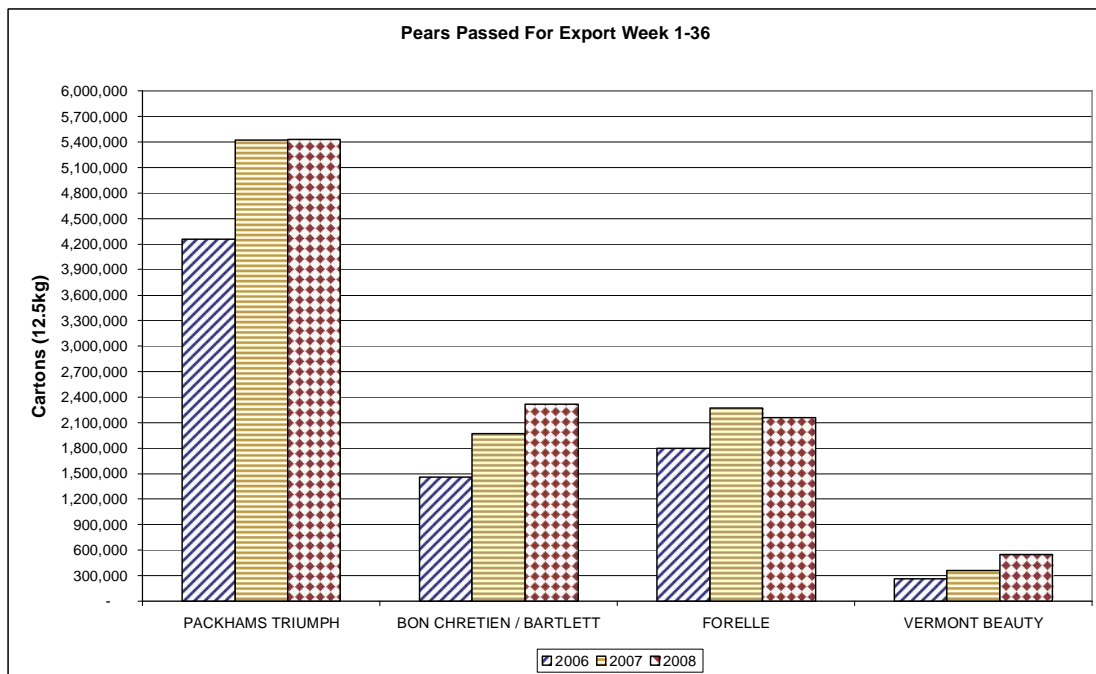
Variety	2006	2007	2 yr Average	2008 Estimate	Estimate vs 2007	
PACKHAMS TRIUMPH	4,286,721	5,422,078	4,854,400	5,434,672	0%	12,594
FORELLE	1,789,697	2,271,454	2,030,575	2,173,279	-4%	-98,175
WBC/BARTLETT	1,464,852	1,920,236	1,692,544	2,282,001	19%	361,765
BEURRE BOSCH	507,217	623,759	565,488	484,714	-22%	-139,045
DOYENNE DU COMICE	391,637	568,443	480,040	477,833	-16%	-90,610
ABATE FETEL	250,581	355,601	303,091	348,189	-2%	-7,413
VERMONT BEAUTY	262,592	361,352	311,972	553,109	53%	191,758
GOLDEN RUSSET BOSCH	246,561	369,621	345,256	332,799	-10%	-36,822
ROSEMARIE	287,821	313,105	300,463	255,634	-18%	-57,471
BEURRE HARDY	160,369	243,817	202,093	149,788	-39%	-94,029
FLAMINGO	107,505	129,020	118,262	111,953	-13%	-17,067
Other	252,095	242,810	247,452	419,662	73%	176,853
Grand Total	10,001,187	12,912,087	11,451,636	13,023,635	1%	111,548

All volumes = 12.5kg carton equivalent

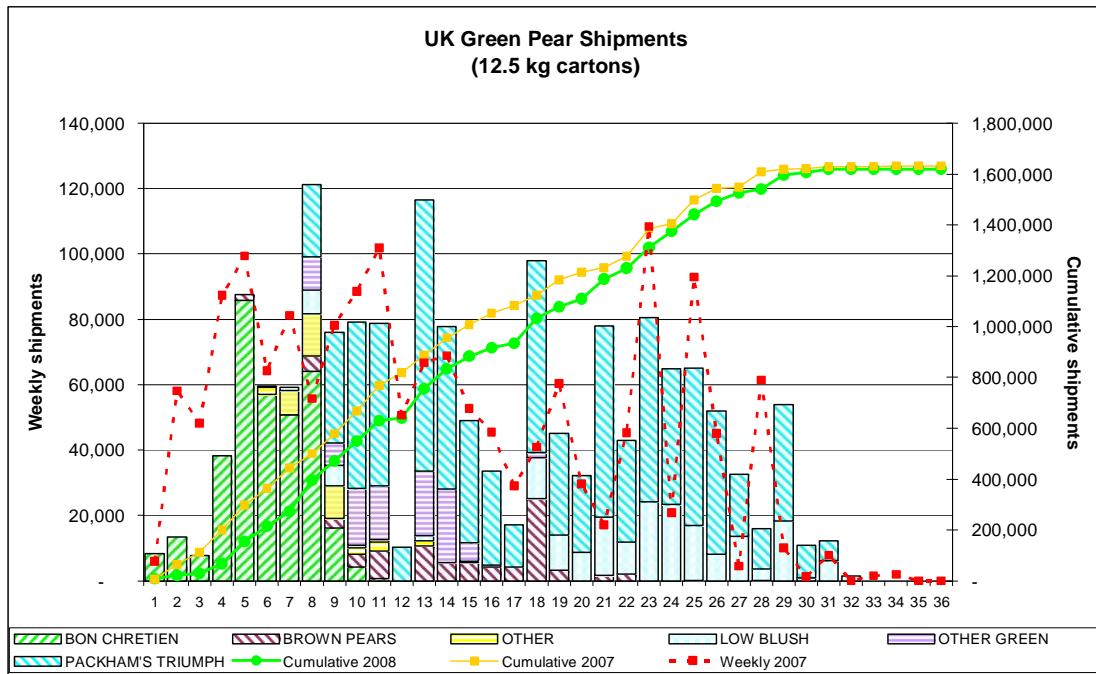
Pears Passed For Export



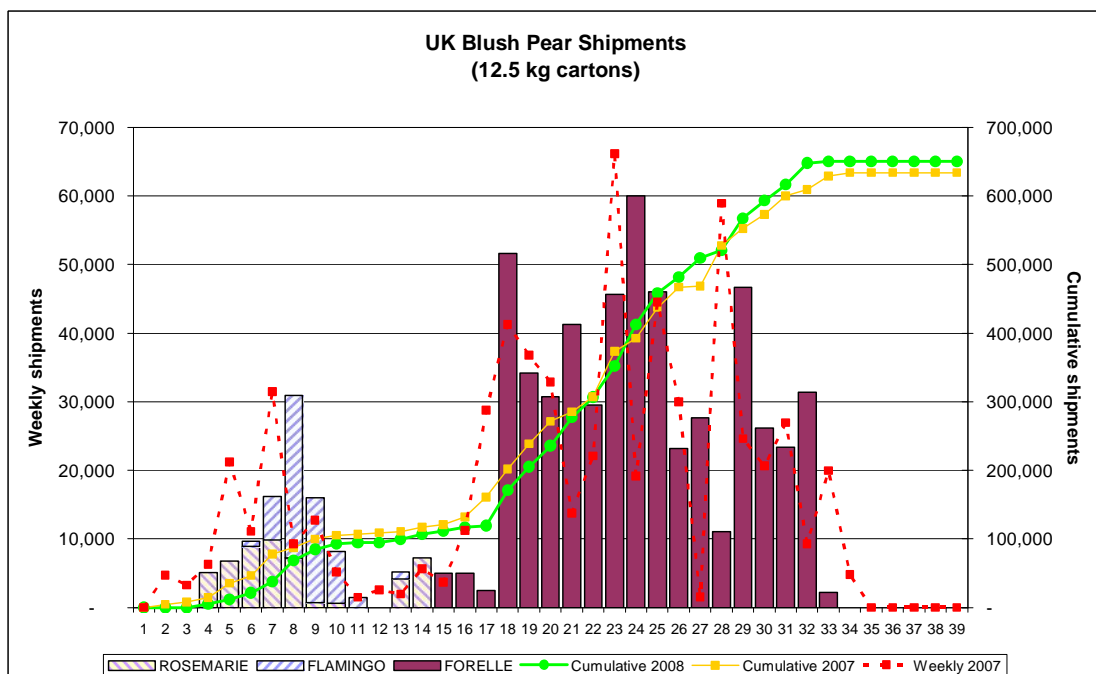
Pears Passed For Export per cultivar Week 1-36



UK Market: Pear Shipments

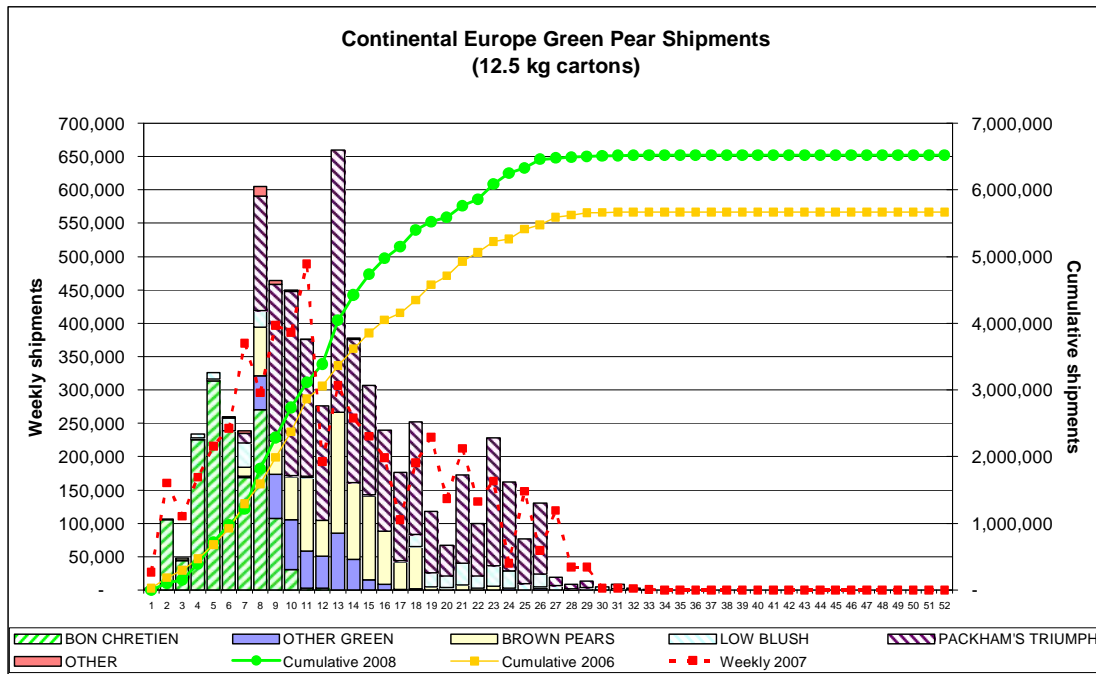


Weekly volumes	2007	2008	Difference	
Week 36	-	-	-	#DIV/0!
Cumulative volumes				
Week 1 to 36	1,631,752	1,620,061	-11,691	-1%

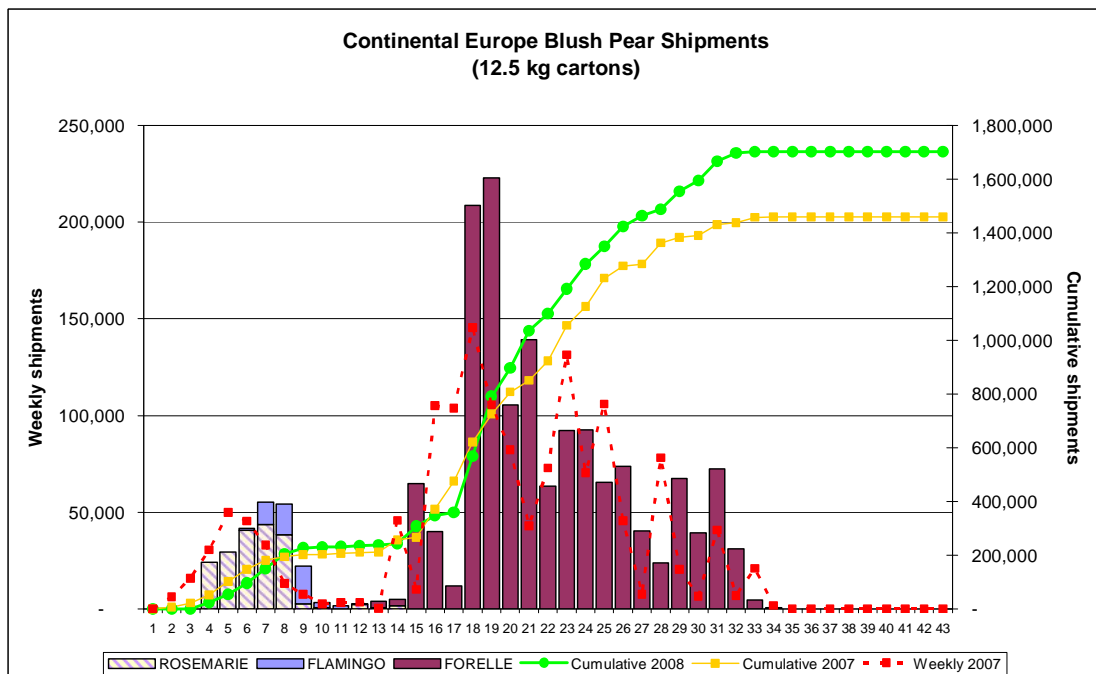


Weekly volumes	2007	2008	Difference	
Week 36	-	-	-	#DIV/0!
Cumulative volumes				
Week 1 to 36	634,002	650,224	16,222	3%

Continental Europe Market: Pear Shipments

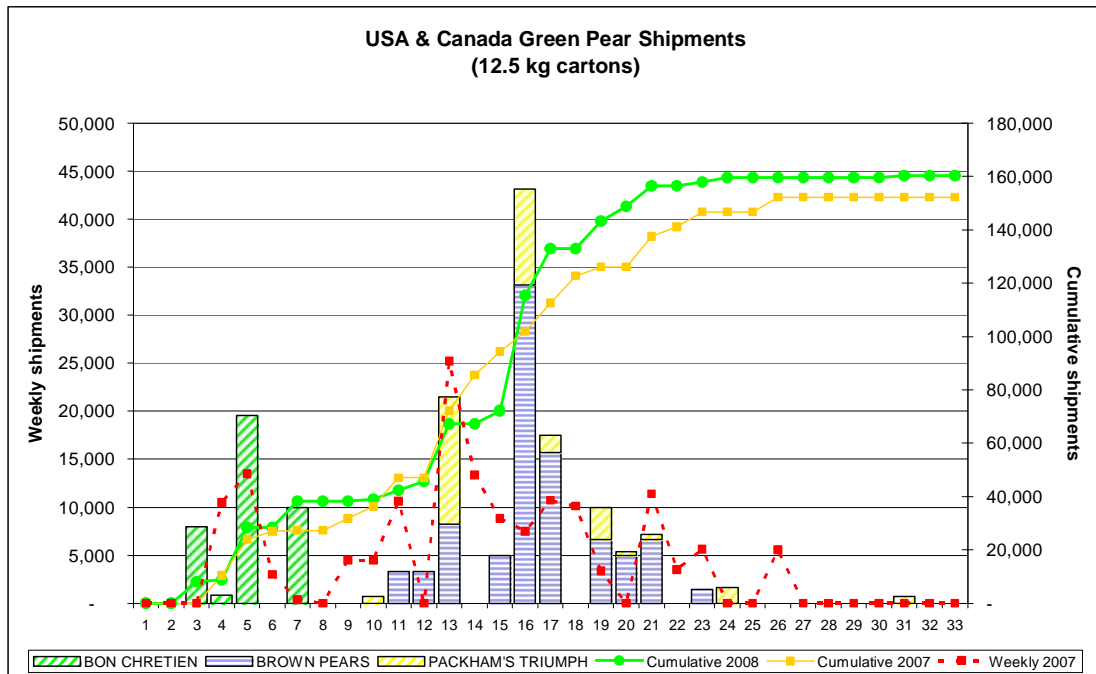


Weekly volumes	2007	2008	Difference	
Week 36	-	-	-	#DIV/0!
Cumulative volumes				
Week 1 to 36	5,667,676	6,519,405	851,729	15%

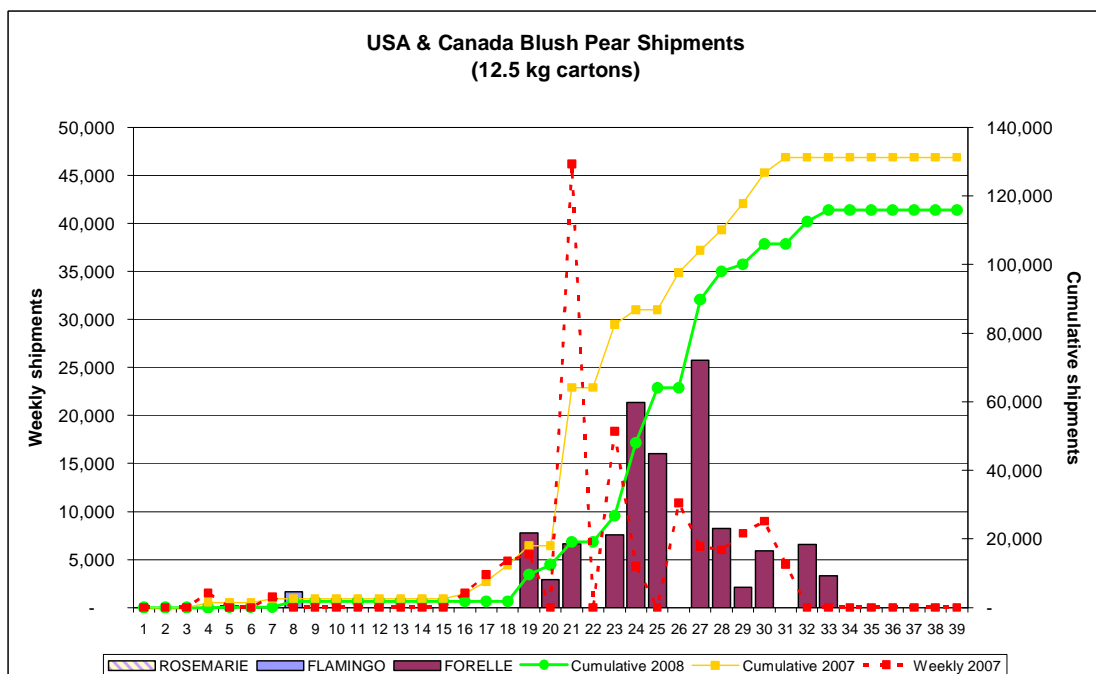


Weekly volumes	2007	2008	Difference	
Week 36	-	-	-	#DIV/0!
Cumulative volumes				
Week 1 to 36	1,459,537	1,702,651	243,115	17%

USA & Canada Market: Pear Shipments



Weekly volumes	2007	2008	Difference	
Week 36	-	-	-	#DIV/0!
Cumulative volumes				
Week 1 to 36	152,245	160,356	8,111	5%



Weekly volumes	2007	2008	Difference	
Week 36	-	-	-	#DIV/0!
Cumulative volumes				
Week 1 to 36	131,298	115,868	-15,430	-12%