

Pear Shipments

Markets: UK, EU Continent & North America

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Information supplied:

**Latest Industry Crop estimates
Industry Shipments up to Week 8**

Please note:

- 1. Cumulative shipment volume is indicated on the right hand axis.**
- 2. Weekly shipment volume is indicated on the left hand axis.**

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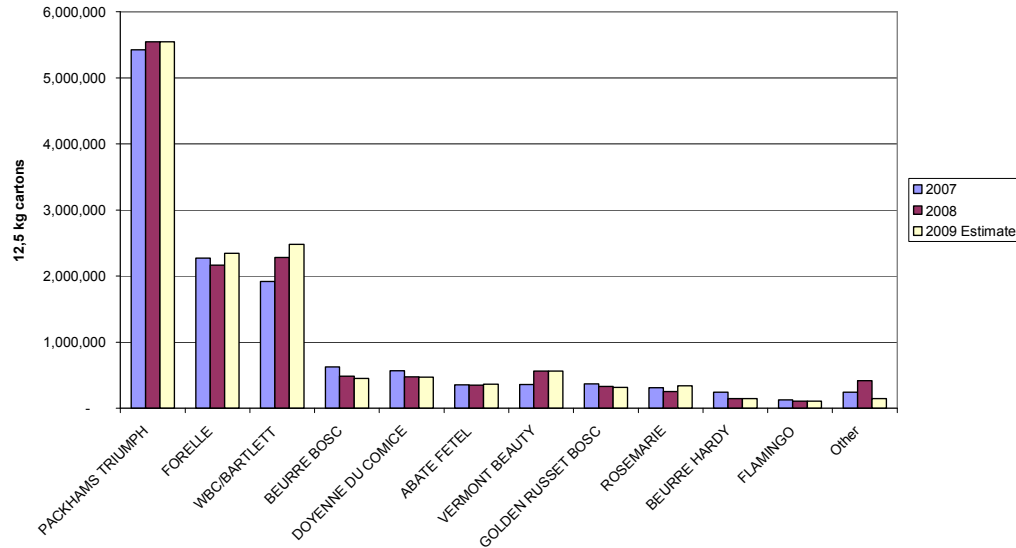
**In co-operation with PPECB, Paltrack, Farsoft, MJIT, Dipar, RBR,
Fruitways**

Total Pear Export Estimate to All Markets

| | 2007 | 2008 | 2 yr Avg | 2009 Estimate | Estimate vs 2008 | |
|--------------|-------------------|-------------------|-------------------|-------------------|------------------|-------------------|
| Apples | 23,742,087 | 26,488,401 | 25,115,244 | 24,921,357 | -6% | -1,567,044 |
| Pears | 12,912,087 | 13,138,471 | 13,025,279 | 13,325,226 | 1% | 186,754 |
| Total | 36,654,174 | 39,626,872 | 38,140,523 | 38,246,582 | -3% | -1,380,290 |

All volumes = 12.5kg carton equivalent

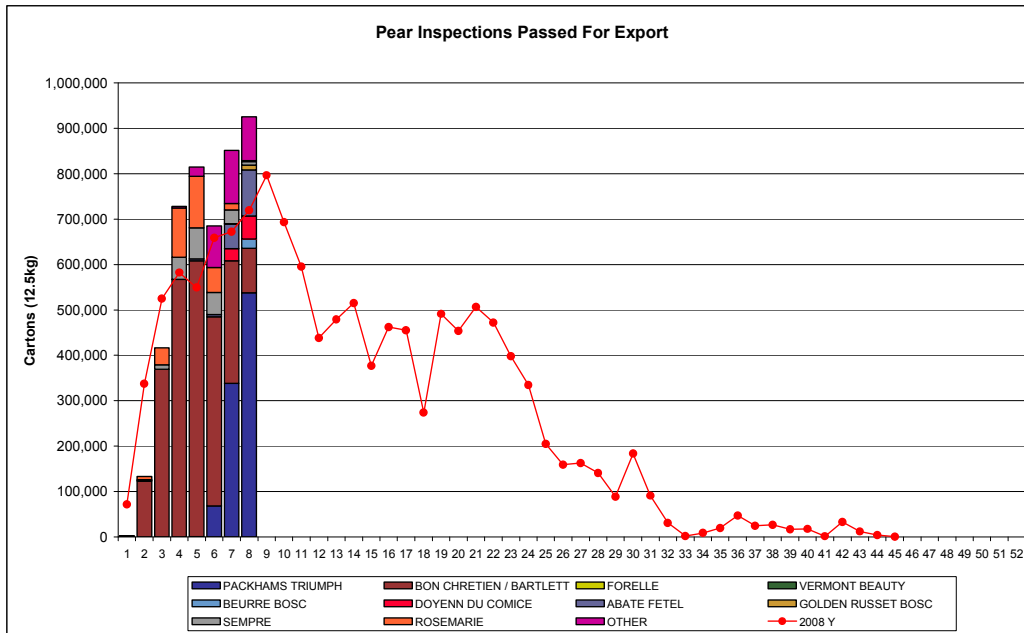
Pears Passed for Export & Estimate



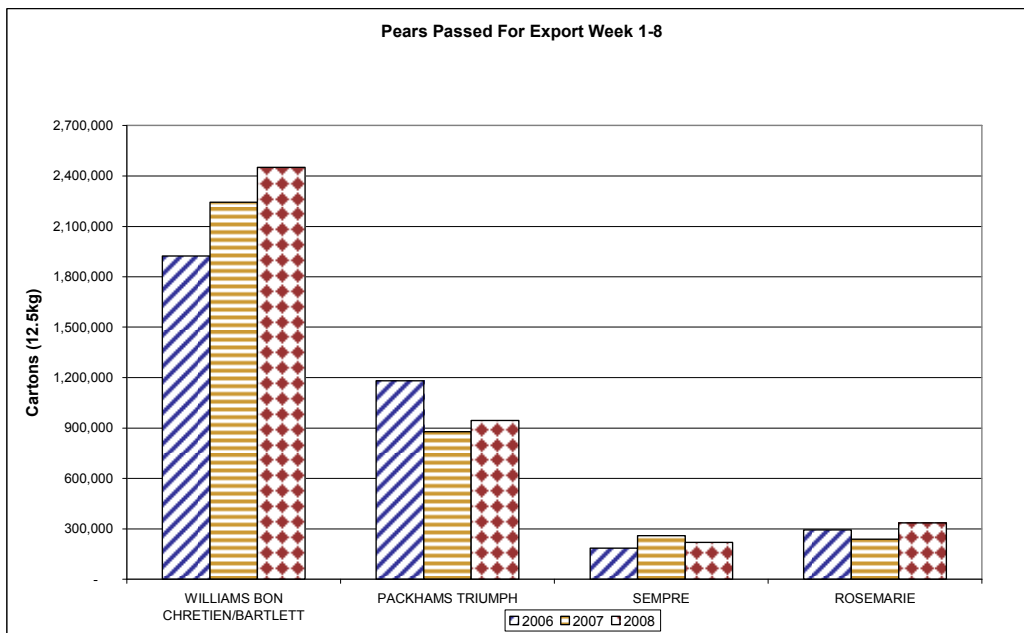
| Variety | 2007 | 2008 | 2 yr Average | 2009 Estimate | Estimate vs 2008 | |
|---------------------|-------------------|-------------------|-------------------|-------------------|------------------|-----------------|
| PACKHAMS TRIUMPH | 5,422,078 | 5,545,359 | 5,483,719 | 5,547,075 | 0% | 1,716 |
| FORELLE | 2,271,454 | 2,164,702 | 2,218,078 | 2,346,165 | 8% | 181,463 |
| WBC/BARTLETT | 1,920,236 | 2,281,917 | 2,101,077 | 2,510,291 | 10% | 228,373 |
| BEURRE BOSCH | 623,759 | 484,714 | 554,237 | 451,440 | -7% | -33,275 |
| DOYENNE DU COMICE | 568,443 | 477,833 | 523,138 | 473,462 | -1% | -4,371 |
| ABATE FETEL | 355,601 | 348,230 | 351,916 | 363,558 | 4% | 15,328 |
| VERMONT BEAUTY | 361,352 | 565,879 | 463,615 | 565,879 | 0% | - |
| GOLDEN RUSSET BOSCH | 369,621 | 332,799 | 345,256 | 316,159 | -5% | -16,640 |
| ROSEMARIE | 313,105 | 255,634 | 284,370 | 340,893 | 33% | 85,259 |
| BEURRE HARDY | 243,817 | 149,788 | 196,803 | 146,839 | -2% | -2,949 |
| FLAMINGO | 129,020 | 111,953 | 120,487 | 113,813 | 2% | 1,859 |
| Other | 242,810 | 419,662 | 331,236 | 149,652 | -64% | -270,010 |
| Grand Total | 12,912,087 | 13,138,471 | 12,973,930 | 13,325,226 | 1% | 186,754 |

All volumes = 12.5kg carton equivalent

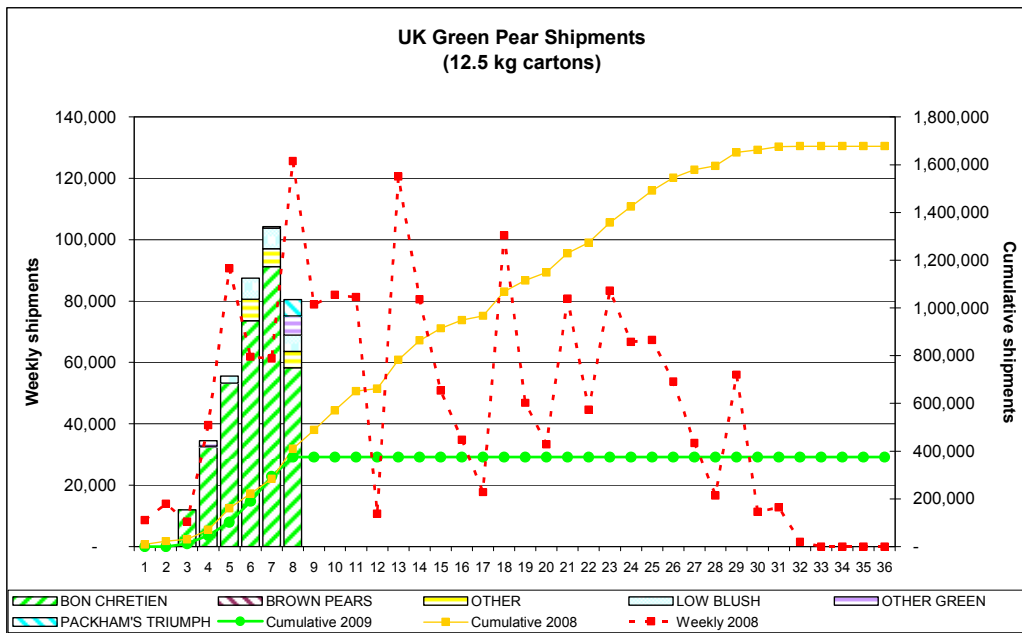
Pears Passed For Export



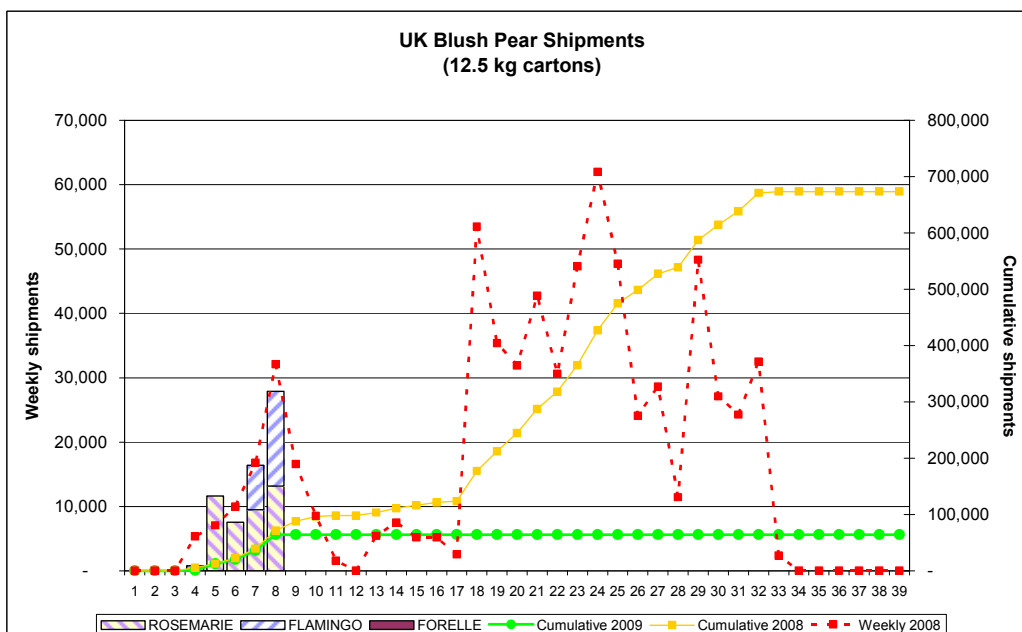
Pears Passed For Export per cultivar Week 1-8



UK Market: Pear Shipments

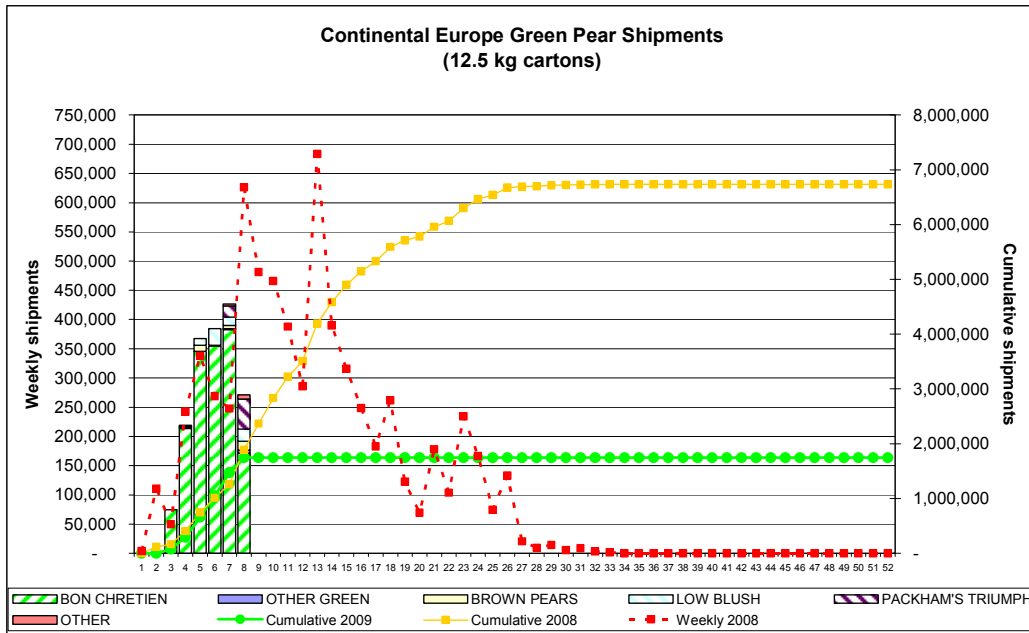


| Weekly volumes | 2008 | 2009 | Difference | |
|---------------------------|---------|---------|------------|------|
| Week 8 | 125,646 | 80,496 | -45,150 | -36% |
| Cumulative volumes | | | | |
| Week 1 to 8 | 409,600 | 374,444 | -35,156 | -9% |

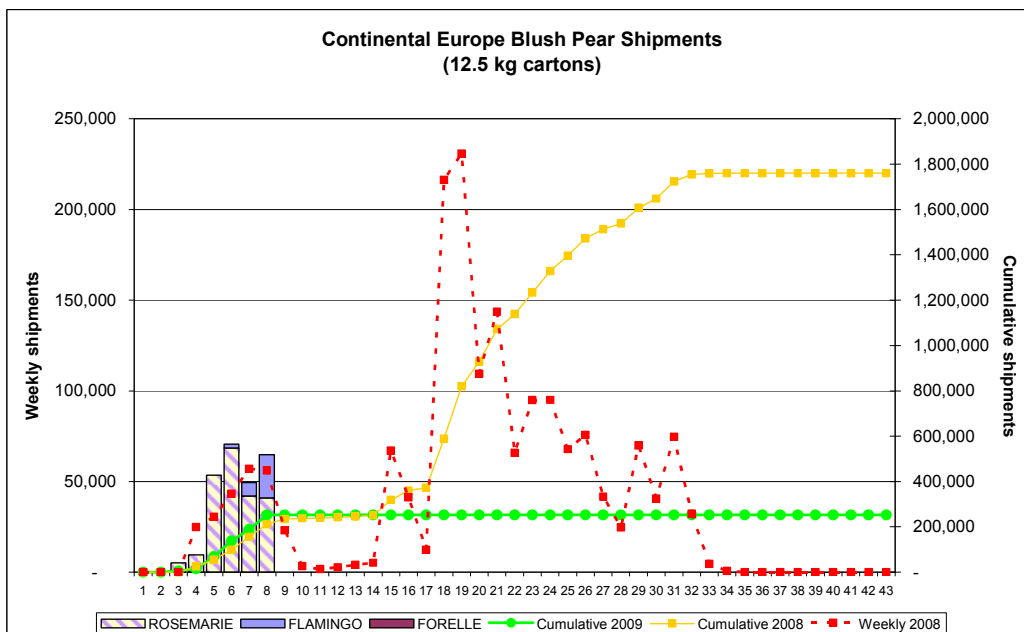


| Weekly volumes | 2008 | 2009 | Difference | |
|---------------------------|--------|--------|------------|------|
| Week 8 | 32,078 | 27,864 | -4,214 | -13% |
| Cumulative volumes | | | | |
| Week 1 to 8 | 71,204 | 64,242 | -6,962 | -10% |

Continental Europe Market: Pear Shipments

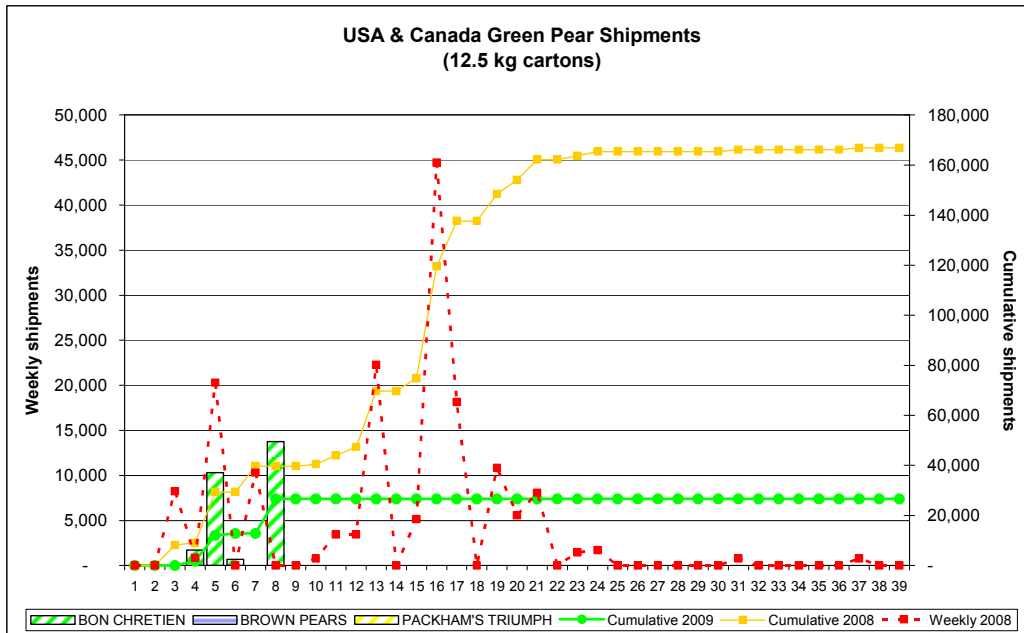


| Weekly volumes | 2008 | 2009 | Difference | |
|---------------------------|-----------|-----------|------------|------|
| Week 8 | 626,510 | 271,254 | -355,256 | -57% |
| Cumulative volumes | | | | |
| Week 1 to 8 | 1,887,212 | 1,743,929 | -143,282 | -8% |

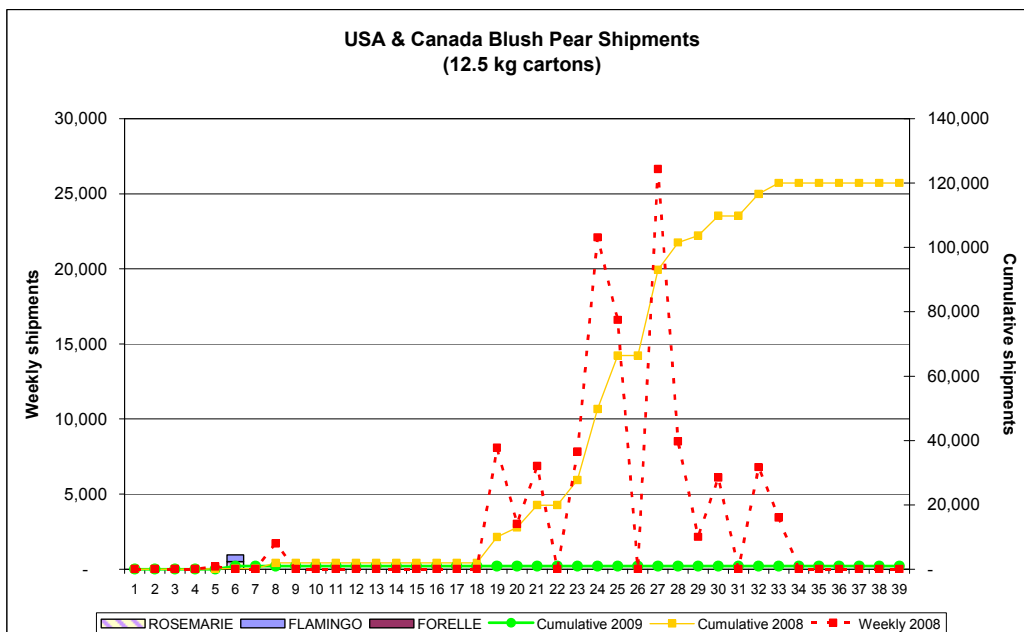


| Weekly volumes | 2008 | 2009 | Difference | |
|---------------------------|---------|---------|------------|-----|
| Week 8 | 56,072 | 64,710 | 8,638 | 15% |
| Cumulative volumes | | | | |
| Week 1 to 8 | 211,511 | 252,861 | 41,350 | 20% |

USA & Canada Market: Pear Shipments



| Weekly volumes | 2008 | 2009 | Difference | |
|--------------------|--------|--------|------------|---------|
| Week 8 | - | 13,760 | 13,760 | #DIV/0! |
| Cumulative volumes | | | | |
| Week 1 to 8 | 39,732 | 26,574 | -13,158 | -33% |



| Weekly volumes | 2008 | 2009 | Difference | |
|--------------------|-------|------|------------|-------|
| Week 8 | 1,720 | - | -1,720 | -100% |
| Cumulative volumes | | | | |
| Week 1 to 8 | 1,892 | 946 | -946 | -50% |