

Pear Shipments

Markets: Far East, Middle East, Africa & Indian Ocean Islands

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Information supplied:

**Latest Industry Crop estimates
Industry Shipments up to Week 14**

Please note:

- 1. Cumulative shipment volume is indicated on the right hand axis.**
- 2. Weekly shipment volume is indicated on the left hand axis.**

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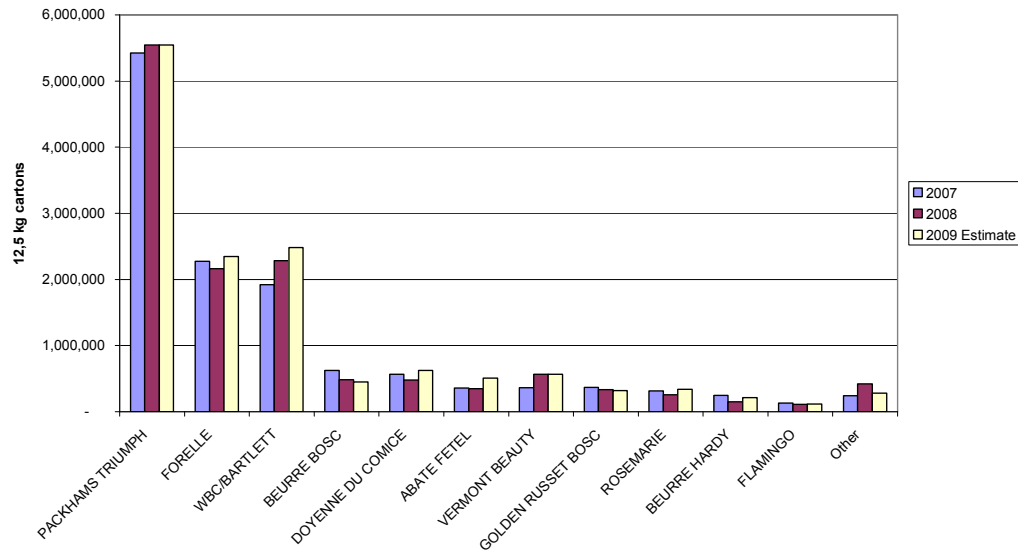
**In co-operation with PPECB, Paltrack, Farsoft, MJIT, Dipar, RBR,
Fruitways**

Total Pear Export Estimate to All Markets

| | 2007 | 2008 | 2 yr Avg | 2009 Estimate | Estimate vs 2008 | |
|--------|------------|------------|------------|---------------|------------------|------------|
| Apples | 23,742,087 | 26,488,401 | 25,115,244 | 24,981,357 | -6% | -1,507,044 |
| Pears | 12,912,087 | 13,138,471 | 13,025,279 | 13,831,889 | 5% | 693,418 |
| Total | 36,654,174 | 39,626,872 | 38,140,523 | 38,813,246 | -2% | -813,626 |

All volumes = 12.5kg carton equivalent

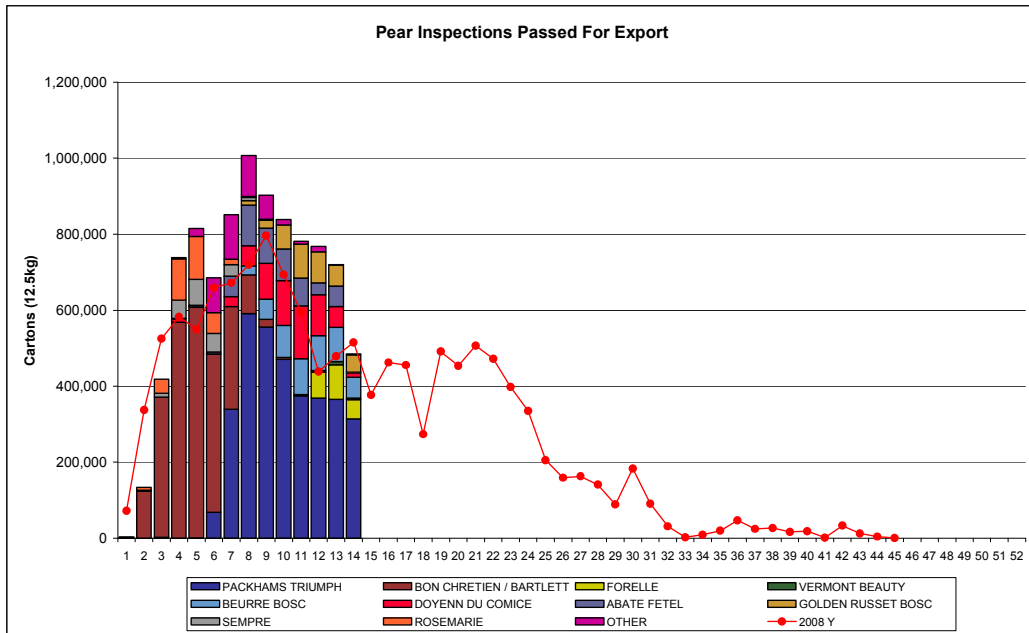
Pears Passed for Export & Estimate



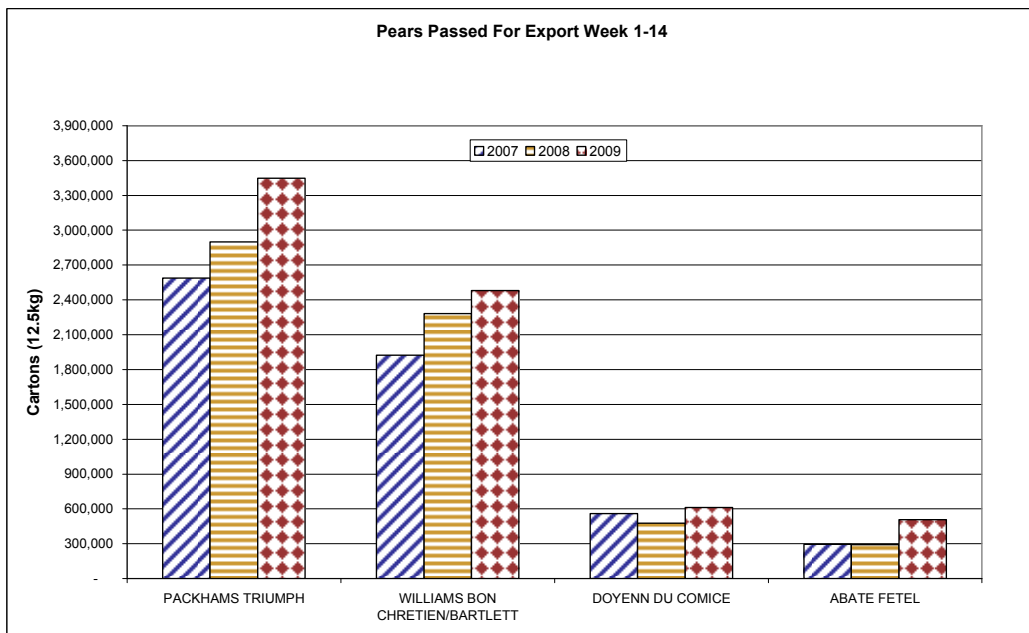
| Variety | 2007 | 2008 | 2 yr Average | 2009 Estimate | Estimate vs 2008 | |
|---------------------|------------|------------|--------------|---------------|------------------|----------|
| PACKHAMS TRIUMPH | 5,422,078 | 5,545,359 | 5,483,719 | 5,547,075 | 0% | 1,716 |
| FORELLE | 2,271,454 | 2,164,702 | 2,218,078 | 2,346,165 | 8% | 181,463 |
| WBC/BARTLETT | 1,920,236 | 2,281,917 | 2,101,077 | 2,481,717 | 9% | 199,800 |
| BEURRE BOSCH | 623,759 | 484,714 | 554,237 | 493,652 | 2% | 8,938 |
| DOYENNE DU COMICE | 568,443 | 477,833 | 523,138 | 622,740 | 30% | 144,907 |
| ABATE FETEL | 355,601 | 348,230 | 351,916 | 507,440 | 46% | 159,210 |
| VERMONT BEAUTY | 361,352 | 565,879 | 463,615 | 565,879 | 0% | - |
| GOLDEN RUSSET BOSCH | 369,621 | 332,799 | 345,256 | 316,159 | -5% | -16,640 |
| ROSEMARIE | 313,105 | 255,634 | 284,370 | 337,153 | 32% | 81,518 |
| BEURRE HARDY | 243,817 | 149,788 | 196,803 | 216,688 | 45% | 66,899 |
| FLAMINGO | 129,020 | 111,953 | 120,487 | 117,077 | 5% | 5,124 |
| Other | 242,810 | 419,662 | 331,236 | 280,145 | -33% | -139,517 |
| Grand Total | 12,912,087 | 13,138,471 | 12,973,930 | 13,831,889 | 5% | 693,418 |

All volumes = 12.5kg carton equivalent

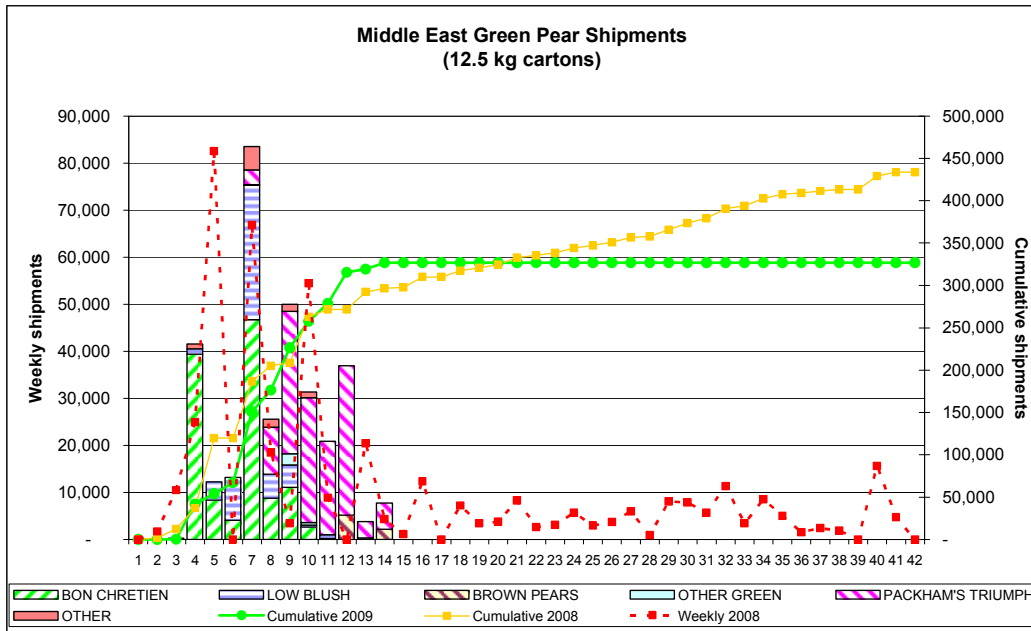
Pears Passed For Export



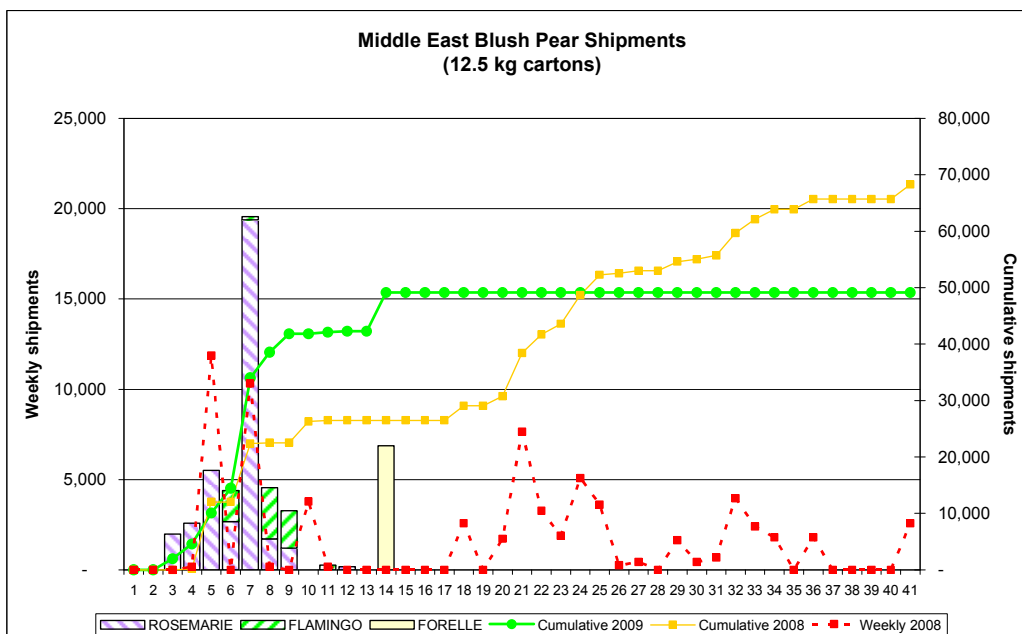
Pears Passed For Export per cultivar Week 1-14



Middle East Market: Pear Shipments

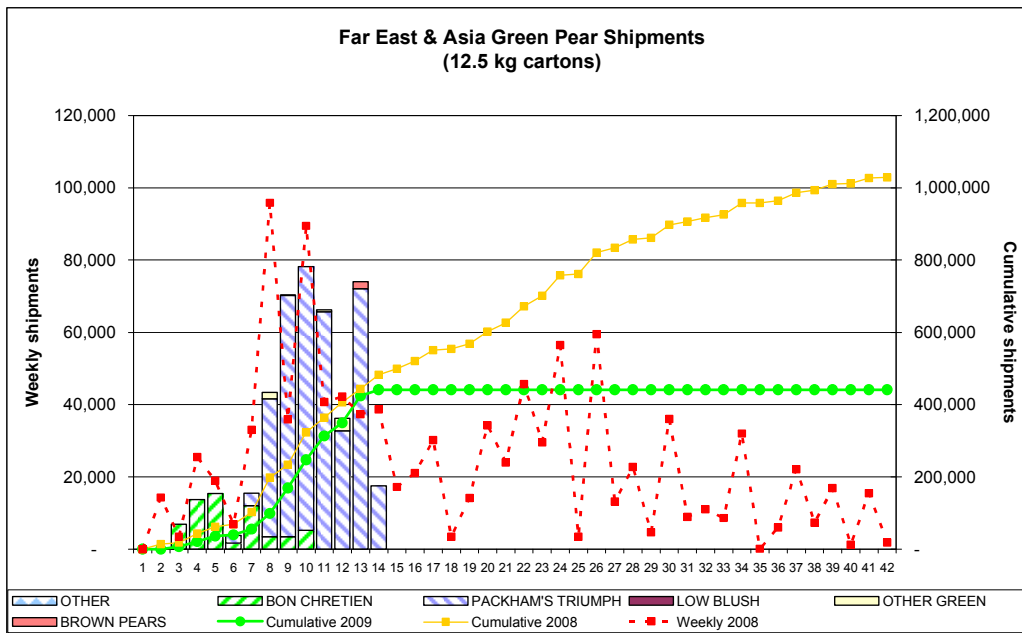


| Weekly volumes | 2008 | 2009 | Difference | |
|---------------------------|---------|---------|------------|-----|
| Week 14 | 4,300 | 7,740 | 3,440 | 80% |
| Cumulative volumes | | | | |
| Week 1 to 14 | 296,528 | 326,955 | 30,427 | 10% |

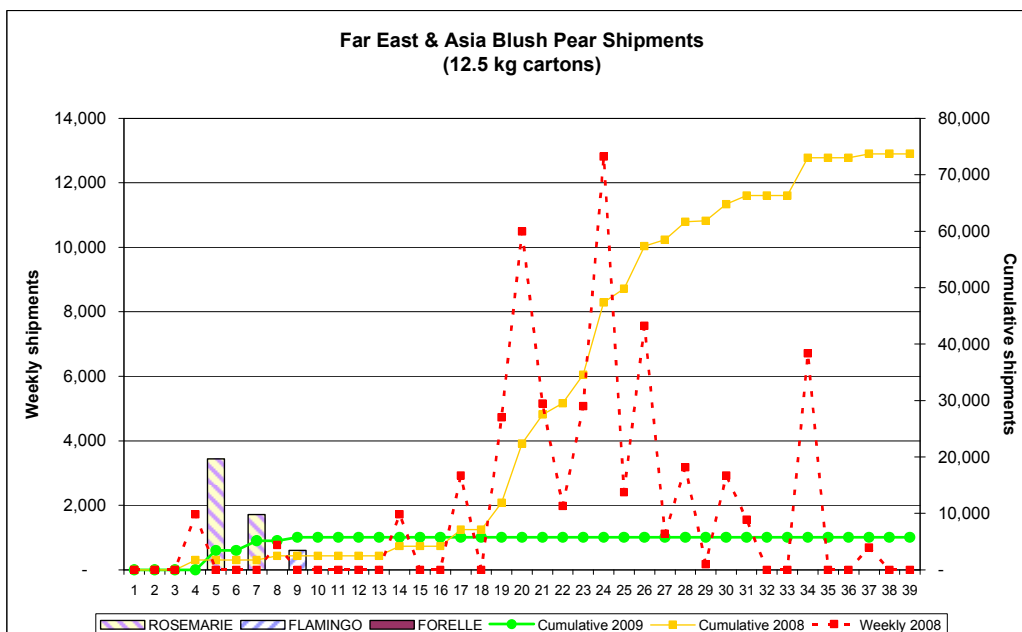


| Weekly volumes | 2008 | 2009 | Difference | |
|---------------------------|--------|--------|------------|---------|
| Week 14 | - | 6,880 | 6,880 | #DIV/0! |
| Cumulative volumes | | | | |
| Week 1 to 14 | 26,488 | 49,138 | 22,650 | 86% |

Far East & Asia Market: Pear Shipments

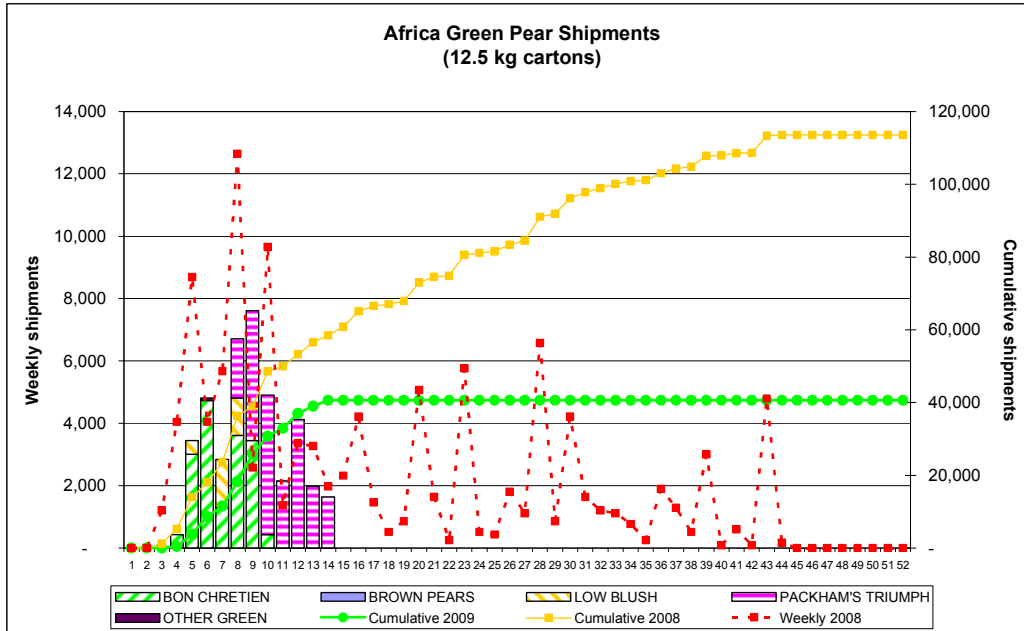


| Weekly volumes | 2008 | 2009 | Difference | |
|---------------------------|---------|---------|------------|------|
| Week 14 | 38,614 | 17,544 | -21,070 | -55% |
| Cumulative volumes | | | | |
| Week 1 to 14 | 482,006 | 441,094 | -40,912 | -8% |

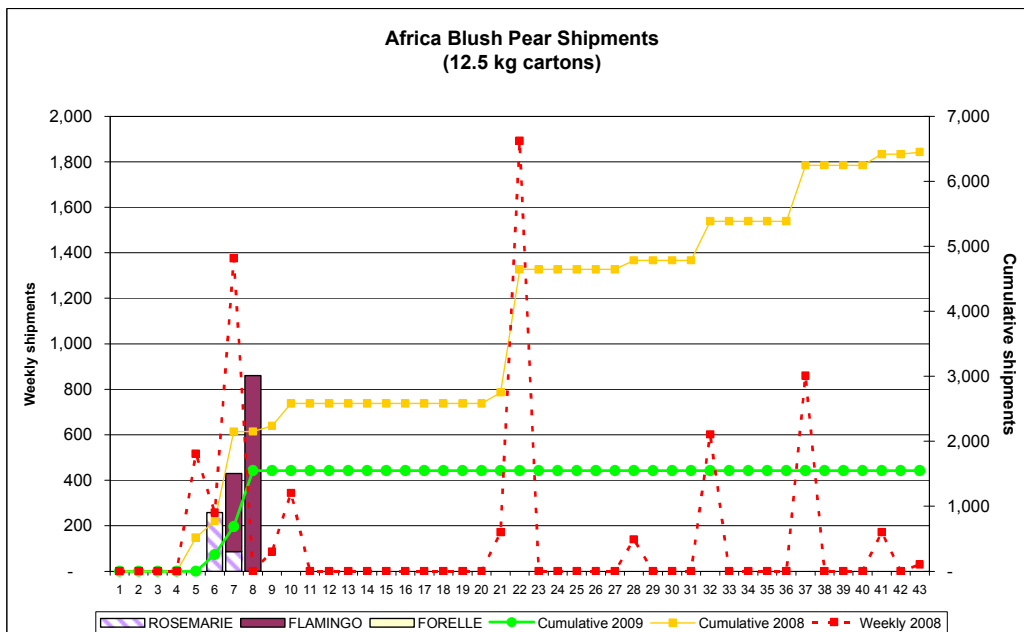


| Weekly volumes | 2008 | 2009 | Difference | |
|---------------------------|-------|-------|------------|-------|
| Week 14 | 1,720 | - | -1,720 | -100% |
| Cumulative volumes | | | | |
| Week 1 to 14 | 4,214 | 5,762 | 1,548 | 37% |

Africa Market: Pear Shipments

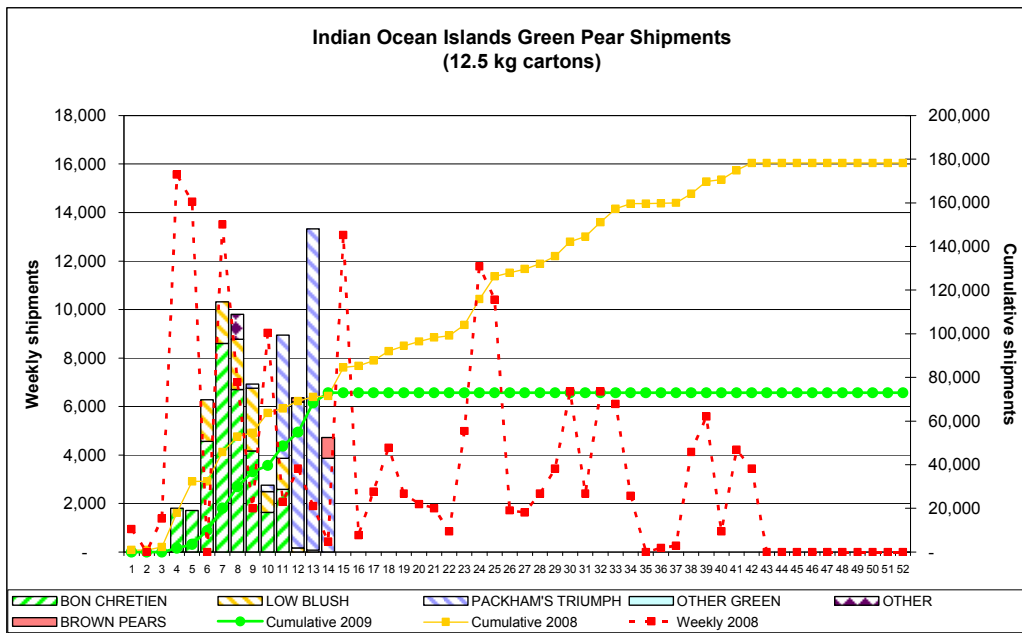


| Weekly volumes | 2008 | 2009 | Difference | |
|---------------------------|--------|--------|------------|------|
| Week 14 | 1,978 | 1,634 | -344 | -17% |
| Cumulative volumes | | | | |
| Week 1 to 14 | 58,508 | 40,636 | -17,872 | -31% |

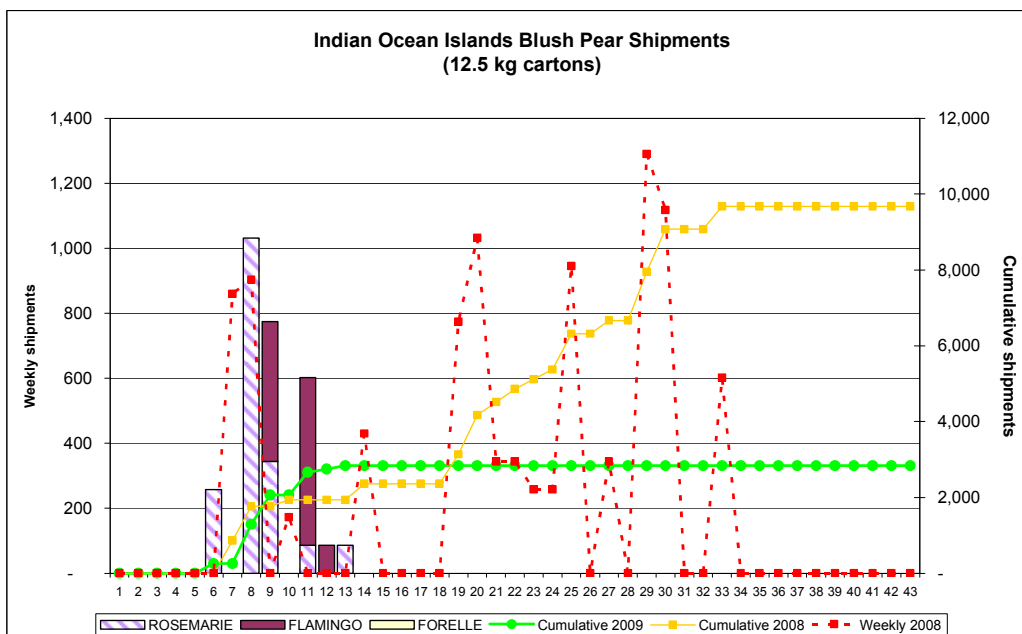


| Weekly volumes | 2008 | 2009 | Difference | |
|---------------------------|-------|-------|------------|---------|
| Week 14 | - | - | - | #DIV/0! |
| Cumulative volumes | | | | |
| Week 1 to 14 | 2,580 | 1,548 | -1,032 | -40% |

Indian Ocean Islands Market: Pear Shipments



| Weekly volumes | 2008 | 2009 | Difference | |
|---------------------------|--------|--------|------------|-------|
| Week 14 | 430 | 4,730 | 4,300 | 1000% |
| Cumulative volumes | | | | |
| Week 1 to 14 | 71,509 | 72,970 | 1,461 | 2% |



| Weekly volumes | 2008 | 2009 | Difference | |
|---------------------------|-------|-------|------------|-------|
| Week 14 | 430 | - | -430 | -100% |
| Cumulative volumes | | | | |
| Week 1 to 14 | 2,365 | 2,838 | 473 | 20% |

Total Pear Shipments Weeks 1-14

| MARKET | BLUSH PEARS | GREEN PEARS | OTHER | TOTAL |
|------------------------|----------------|------------------|--------------|------------------|
| Africa | 1,548 | 40,636 | | 42,184 |
| EU | 358,380 | 5,203,836 | 4,730 | 5,566,946 |
| FE & Asia | 5,762 | 441,094 | | 446,856 |
| Indian Ocean Island | 2,838 | 72,970 | | 75,808 |
| Middle East | 49,138 | 326,955 | 1,720 | 377,813 |
| North America (Canada) | 2,236 | 74,648 | | 76,884 |
| United Kingdom | 96,234 | 1,193,768 | 172 | 1,290,174 |
| TOTAL | 516,136 | 7,353,907 | 6,622 | 7,876,665 |