

Status of SA participation in international trade and international agreements

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Directorate: International Trade Promotions
Export Trade Awareness Workshop
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& rural development

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Contents

- Introduction to International Trade
- International markets dynamics
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Introduction to International Trade

International trade regulatory body and agreements

- World Trade Organisation (WTO)
- Agreement on Agriculture & SPS Agreement



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International Market Dynamics

- Prospects of (overcoming) barriers & protectionism;
- Trade wars are changing global trade flows;
- Disease outbreaks remain a food security threat;
- Price volatility effects & changing consumer preferences over time;
- High transaction costs (e.g. costly harbours, payments) and ad hoc policy application (non-compliance to agreements).



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Trade Agreements currently being implemented

- **AFRICA** - SACU – 1969 (Established in 1910. Last amended in 2002)
 - SADC FTA – Signed 1996 (entered into force in year 2000)
- **African Continental Free Trade Agreement (ACFTA)** - signed by 54 countries, except Eritrea. About 44 Member States have ratified it as of August 2022. Agreed implementation date for the start of the tariff phase down: 01 January 2021. The Rules of Origin for agriculture have been concluded. Tariff & Services negotiations continue to be negotiated as part of the Build-In Agenda.



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Trade Agreements currently being implemented

- **EUROPE** - SADC-EU EPA (entered into force on 10 October 2016. The SADC-EU EPA replaced the trade chapter of the Trade, Development and Cooperation Agreement (TDCA) that was previously used to facilitate trade between South Africa and the European Union).
 - SACUM–UK EPA – Implemented from 1 January 2021
- **AMERICA** - USA's AGOA
 - SACU-MERCOSUR PTA (implemented from 2016)
- **ASIA** - None
- **MULTILATERAL** - WTO Agreement on Agriculture
 - World Wine Trade Group (WWTG)



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Trade Agreements currently being negotiated or reviewed

- **COMESA-EAC-SADC T-FTA** - Negotiations ongoing (SA signed & ratified).
- **ACFTA** - Negotiations ongoing to conclude all outstanding matters (SA signed and ratified). The Agreement's implementation date is January 2021. It is now gazetted & reflected in the SACU tariff book. Trade will commence once key outstanding issues are concluded (tariff offers & rules of origin).
- **SACU-EFTA Free Trade Agreement** – The review of the existing agreement is under way.
- **SACU-INDIA Preferential Trade Agreement** – negotiations put on hold for 2022 .



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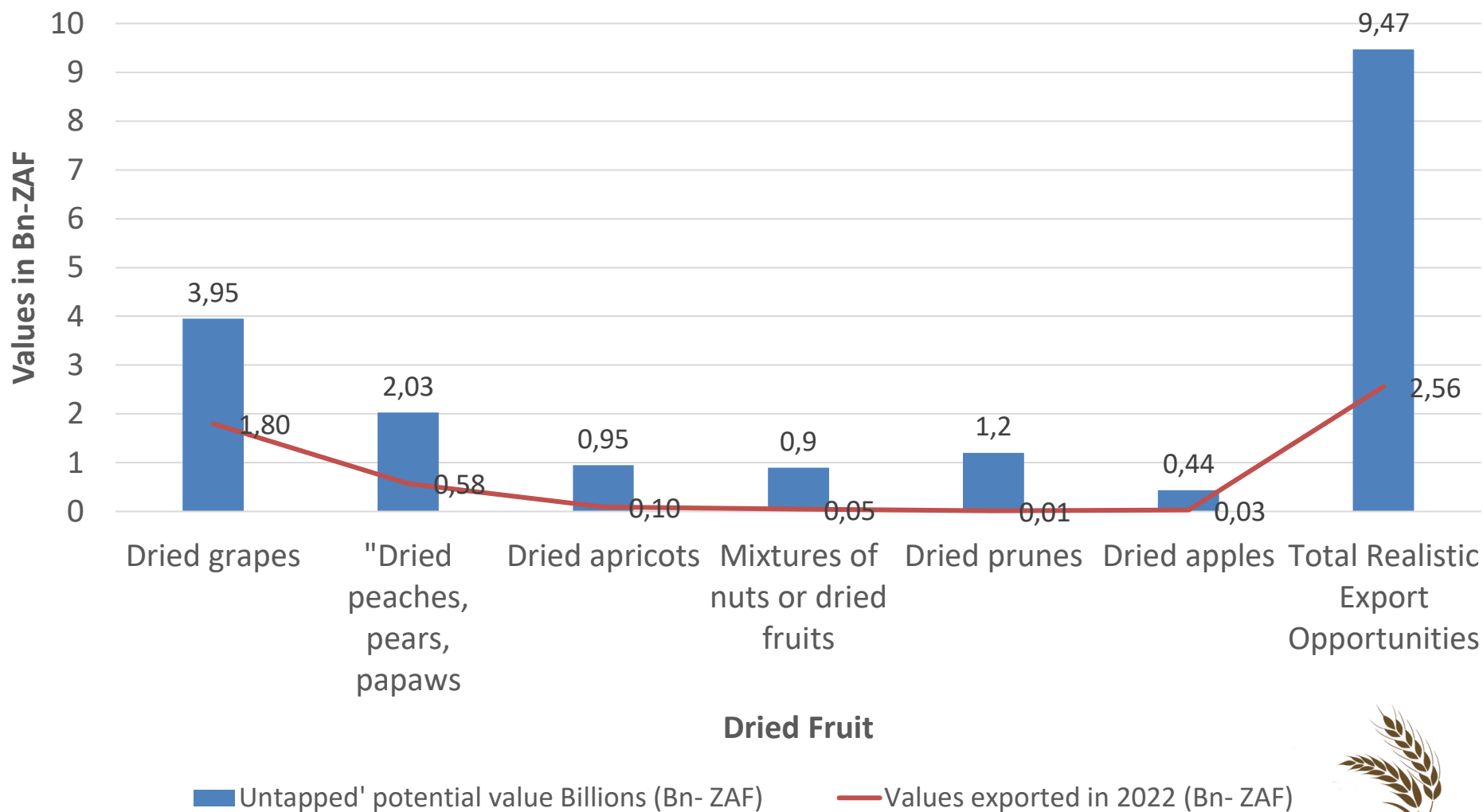


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Untapped export potential vs. Values exported in 2022



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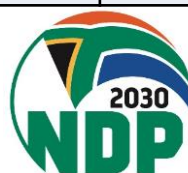
SA's focus markets and competitors for raisins

Code	Product description	Top 5 focus markets for South Africa	Exported values in 2022 in Bn-ZAF	Total Realistic Export Potential to target markets in Bn-ZAF	Applied tariff (%)	Top 3 Competitors
'080620	Dried grapes aka. Raisins	United Kingdom	0.10	0.49	-	Turkey, Greece, Chile
		Germany	0.50	0.26	-	Turkey, USA, Netherlands
		India	0.00	0.25	100	Afghanistan, Greece, Iran
		Japan	0.01	0.23	-	USA, Turkey, Australia
		Netherlands	0.19	0.22	-	Turkey, Greece, Chile



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SA's focus markets and competitors for peaches,..

Code	Product description	Top 5 focus markets for South Africa	Exported values in 2022 in Bn-ZAF	Total Realistic Export Potential to target markets in Bn-ZAF	Applied tariff (%)	Top 3 Competitors
'081340	"Dried peaches, pears, papaws	China	0.00	0.54	24.29	Thailand, Vietnam, Pakistan
		United States of America	0.19	0.21	-	China, Morocco, Egypt
		Vietnam	-	0.16	30	Thailand, China, Hong Kong
		Germany	0.01	0.09	-	China, Spain, Ghana
		United Kingdom	0.21	0.08	-	Netherlands, Germany



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Focus markets and competitors

Code	Product description	Top 5 focus markets for South Africa	Exported values in 2022 in Bn-ZAF	Total Realistic Export Potential to target markets in Bn-ZAF	Applied tariff (%)	Top 3 Competitors
'081310	Dried apricots	Germany	0.00	0.1	-	USA, Chile, Netherlands
		Japan	0.01	0.08	-	USA, China, France
		Italy	-	0.07	-	Chile, USA, France
		Russian Federation	-	0.07	3.75	Chile, Argentina, Uzbekistan
		Mexico	-	0.06	20	Chile, USA, Spain
'081350	Mixtures of nuts or dried fruits	United Kingdom	0.00	0.15	-	Germany, France, Italy
		France	0.00	0.09	-	Germany, Italy, Netherlands
		Germany	0.00	0.08	-	France, Austria, Slovakia
		Belgium-Luxembourg	-	0.04	-	Italy, Netherlands, Germany
		Austria	-	0.04	-	Germany, USA, Slovakia



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Focus markets and competitors

Code	Product description	Top 5 focus markets for South Africa	Exported values in 2022 in Bn-ZAF	Total Realistic Export Potential to target markets in Bn-ZAF	Applied tariff (%)	Top 3 Competitors
'081320	Dried prunes	Germany	-	0.1	-	USA, Chile, Netherlands
		Japan	-	0.08	-	USA, China, France
		Italy	0.00	0.07	-	Chile, USA, France
		Russian Federation	0.00	0.07	3.75	Chile, Argentina, Uzbekistan
		Mexico	-	0.06	20	Chile, USA, Spain
'081330	Dried apples	United States of America	0.01	0.09	-	Chile, China, Argentina,
		Germany	0.00	0.07	-	China, Turkey
		United Kingdom	0.01	0.04	-	Germany, Poland
		Canada	0.00	0.03	-	USA, Chile, China
		Spain	0.00	0.03	-	France, Italy, Portugal, Poland, Germany



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THANK YOU



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